

## City of South Lake Tahoe Transient Occupancy Tax Report

### Revenue Collected in July 2017 for the Month of June 2017

Monthly Activity:	Collected in This Month 2017	Collected in This Month 2016	Month Variance	% Change
Motels	\$282,381.21	\$268,583.64	\$13,797.57	5.14%
Delinquent Motel Payments	\$2,962.25	\$2,866.94	\$95.31	3.32%
Property Management VHR	\$189,588.75	\$172,750.84	\$16,837.91	9.75%
Individual Property Owners	\$149,944.42	\$129,350.66	\$20,593.76	15.92%
Campground	\$10,124.66	\$6,364.58	\$3,760.08	100.00%
Promotion 2%	\$211,667.10	\$193,305.55	\$18,361.55	9.50%
TOT Totals	<u>\$846,668.39</u>	<u>\$773,222.21</u>	<u>\$73,446.18</u>	<u>9.50%</u>
Total General Fund TOT	<u>\$846,668.39</u>	<u>\$773,222.21</u>	<u>\$73,446.18</u>	<u>9.50%</u>
City Redevelopment TOT	\$211,667.10	\$193,305.55	\$18,361.55	9.50%
Redevelopment Area TOT	<u>\$543,926.35</u>	<u>\$455,210.95</u>	<u>\$88,715.40</u>	<u>19.49%</u>
Total General Fund Monthly Collections	<u>\$1,602,261.84</u>	<u>\$1,421,738.71</u>	<u>\$180,523.13</u>	<u>12.70%</u>
Restricted Measure P TOT 2%	<u>\$301,427.69</u>	<u>\$0.00</u>	<u>\$301,427.69</u>	<u>100.00%</u>

Fiscal Year-to-Date:	2016/17	2015/16	Fiscal Year Variance	% Change
Motels	\$1,780,353.31	\$1,734,747.53	\$45,605.78	2.63%
Delinquent Motel Payments	\$29,483.86	\$28,909.33	\$574.53	1.99%
Property Management VHR	\$1,270,419.68	\$1,148,278.70	\$122,140.98	10.64%
Individual Property Owners	\$633,822.50	\$591,131.61	\$42,690.89	7.22%
Campground	\$30,049.41	\$13,080.86	\$16,968.55	129.72%
Promotion 2%	\$1,248,316.10	\$1,172,711.69	\$75,604.41	6.45%
TOT Totals	<u>\$4,992,444.86</u>	<u>\$4,688,859.72</u>	<u>\$303,585.14</u>	<u>6.47%</u>
Total General Fund TOT	<u>\$4,992,444.86</u>	<u>\$4,688,859.72</u>	<u>\$303,585.14</u>	<u>6.47%</u>
City Redevelopment TOT	\$1,248,316.10	\$1,172,711.69	\$75,604.41	6.45%
Redevelopment Area TOT	<u>\$4,213,359.07</u>	<u>\$3,860,603.17</u>	<u>\$352,755.90</u>	<u>9.14%</u>
Total to Date General Fund Collections	<u>\$10,454,120.03</u>	<u>\$9,722,174.58</u>	<u>\$731,945.45</u>	<u>7.53%</u>
Motel and VHR TOT Audit Collections	<u>\$148,096.74</u>			
Total TOT Collections	<u>\$10,602,216.77</u>			
Restricted Measure P TOT 2%	<u>\$1,327,486.46</u>	<u>\$0.00</u>	<u>\$1,327,486.46</u>	<u>100.00%</u>

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

## City of South Lake Tahoe

### Room Rentals By Zone Month of June 2017

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Zone 1</b>	2017	\$6,800,708	\$6,674,268	104,880	45,711	44%	\$149
	2016	\$5,939,638	\$5,823,986	103,740	42,637	41%	\$139
	<b>Variance</b>	\$861,070	\$850,282	1,140	3,074	3%	\$10
<b>Zone 2</b>	2017	\$1,282,715	\$1,235,525	33,180	10,571	32%	\$121
	2016	\$1,180,018	\$1,132,093	37,530	10,955	29%	\$108
	<b>Variance</b>	\$102,697	\$103,432	(4,350)	(384)	3%	\$13
<b>Zone 3</b>	2017	\$1,009,074	\$982,994	15,960	6,043	38%	\$167
	2016	\$1,000,441	\$976,771	15,960	6,500	41%	\$154
	<b>Variance</b>	\$8,633	\$6,223	0	(457)	-3%	\$13
<b>Zone 4</b>	2017	\$298,698	\$182,023	11,610	3,050	26%	\$98
	2016	\$282,606	\$182,125	11,580	2,889	25%	\$98
	<b>Variance</b>	\$16,092	(\$102)	30	161	1%	\$0
<b>Zone 5</b>	2017	\$155,995	\$131,755	6,540	1,110	17%	\$141
	2016	\$119,860	\$92,135	6,540	874	13%	\$137
	<b>Variance</b>	\$36,135	\$39,620	0	236	4%	\$4
<b>Total All Zones</b>	2017	\$9,547,190	\$9,206,565	172,170	66,485	39%	\$144
	2016	\$8,522,563	\$8,207,110	175,350	63,855	36%	\$133
	<b>Variance</b>	\$1,024,627	\$999,455	(3,180)	2,630	3%	\$11

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
2017	\$3,374,815.64	28,860	10,399	36%	\$324.53
2016	\$3,107,336.69	27,690	9,823	35%	\$316.33
<b>Variance</b>	\$267,478.95	1,170	576	1%	\$8.20

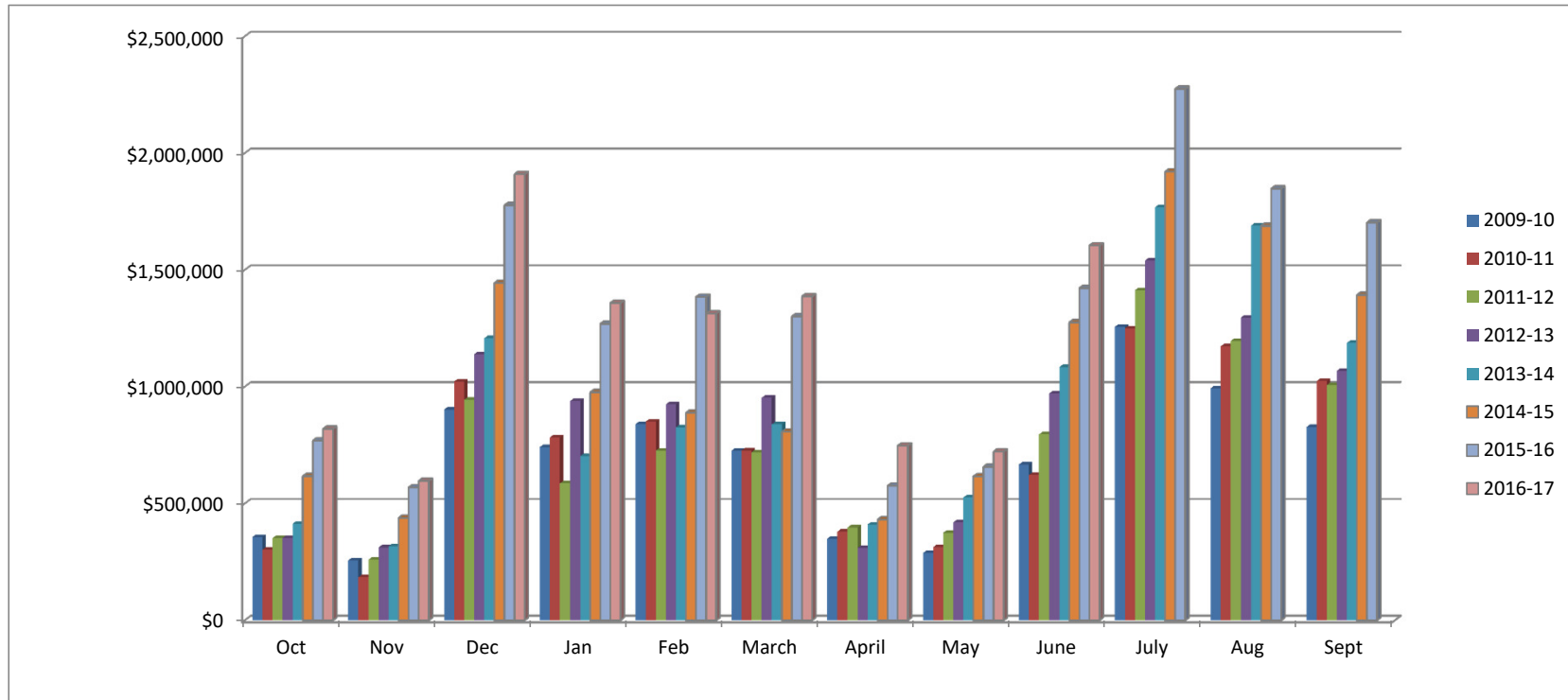
## City of South Lake Tahoe

### Room Rentals By Unit Size Month of June 2017

		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Units 1-15</b>	2017	\$425,349	\$327,424	10,530	2,365	22%	\$180
	2016	\$312,887	\$224,062	10,140	1,753	17%	\$178
	<b>Variance</b>	\$112,462	\$103,362	390	612	5%	\$2
<b>Units 16-30</b>	2017	\$627,544	\$420,364	24,180	3,752	16%	\$167
	2016	\$566,014	\$387,371	23,640	3,649	15%	\$155
	<b>Variance</b>	\$61,530	\$32,993	540	103	1%	\$12
<b>Units 31-50</b>	2017	\$671,906	\$654,581	15,720	5,576	35%	\$120
	2016	\$527,814	\$498,974	16,860	5,069	30%	\$104
	<b>Variance</b>	\$144,092	\$155,607	(1,140)	507	5%	\$16
<b>Units 51-75</b>	2017	\$1,346,371	\$1,333,471	25,560	13,228	52%	\$102
	2016	\$1,135,147	\$1,120,947	24,450	12,071	49%	\$94
	<b>Variance</b>	\$211,224	\$212,524	1,110	1,157	3%	\$8
<b>Units 76-125</b>	2017	\$1,890,024	\$1,890,024	24,270	12,028	50%	\$157
	2016	\$1,930,081	\$1,930,081	28,350	13,327	47%	\$145
	<b>Variance</b>	(\$40,057)	(\$40,057)	(4,080)	(1,299)	3%	\$12
<b>Units 126+</b>	2017	\$4,585,996	\$4,580,701	71,910	29,536	41%	\$155
	2016	\$4,050,620	\$4,045,675	71,910	27,986	39%	\$145
	<b>Variance</b>	\$535,376	\$535,026	0	1,550	2%	\$10
<b>Total All Unit Sizes</b>	2017	\$9,547,190	\$9,206,565	172,170	66,485	39%	\$144
	2016	\$8,522,563	\$8,207,110	175,350	63,855	36%	\$133
	<b>Variance</b>	\$1,024,627	\$999,455	(3,180)	2,630	3%	\$11

**City of South Lake Tahoe  
TOT Collected  
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	\$356,210	\$256,067	\$901,625	\$741,264	\$839,673	\$725,826	\$349,303	\$287,825	\$666,724	\$1,256,002	\$992,942	\$827,005	\$8,200,466
2010-11	\$302,804	\$183,646	\$1,022,085	\$782,771	\$850,362	\$726,854	\$379,079	\$312,732	\$621,865	\$1,249,500	\$1,172,591	\$1,023,480	\$8,627,769
2011-12	\$351,807	\$259,005	\$944,112	\$586,008	\$726,215	\$718,847	\$396,638	\$374,560	\$795,750	\$1,412,969	\$1,195,854	\$1,006,606	\$8,768,372
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,386,385	\$747,178	\$722,225	\$1,604,192				\$10,456,870



## City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485				466,558

