

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in May 2017 for the Month of April 2017

Monthly Activity:	Collected in This Month 2017	Collected in This Month 2016	Month Variance	% Change
Motels	\$124,553.81	\$102,645.31	\$21,908.50	21.34%
Delinquent Motel Payments	\$2,294.29	\$2,726.03	(\$431.74)	-15.84%
Property Management VHR	\$67,634.86	\$57,788.75	\$9,846.11	17.04%
Individual Property Owners	\$14,388.29	\$9,093.91	\$5,294.38	58.22%
Campground	\$5,767.89	\$1,609.40	\$4,158.49	100.00%
Promotion 2%	\$71,546.38	\$57,954.47	\$13,591.91	23.45%
TOT Totals	<u>\$286,185.52</u>	<u>\$231,817.87</u>	<u>\$54,367.65</u>	<u>23.45%</u>
Total General Fund TOT	<u>\$286,185.52</u>	<u>\$231,817.87</u>	<u>\$54,367.65</u>	<u>23.45%</u>
City Redevelopment TOT	<u>\$71,546.38</u>	<u>\$57,954.47</u>	<u>\$13,591.91</u>	<u>23.45%</u>
Redevelopment Area TOT	<u>\$389,446.58</u>	<u>\$285,928.97</u>	<u>\$103,517.61</u>	<u>36.20%</u>
Total General Fund Monthly Collections	<u>\$747,178.48</u>	<u>\$575,701.31</u>	<u>\$171,477.17</u>	<u>29.79%</u>
Restricted Measure P TOT 2%	<u>\$147,307.57</u>	<u>\$0.00</u>	<u>\$147,307.57</u>	<u>100.00%</u>

Fiscal Year-to-Date:	2016/17	2015/16	Fiscal Year Variance	% Change
Motels	\$1,343,236.88	\$1,313,674.67	\$29,562.21	2.25%
Delinquent Motel Payments	\$23,691.81	\$23,389.47	\$302.34	1.29%
Property Management VHR	\$1,014,825.88	\$896,987.43	\$117,838.45	13.14%
Individual Property Owners	\$470,469.51	\$453,146.32	\$17,323.19	3.82%
Campground	\$12,472.50	\$2,022.20	\$10,450.30	516.78%
Promotion 2%	\$955,172.03	\$897,069.04	\$58,102.99	6.48%
TOT Totals	<u>\$3,819,868.61</u>	<u>\$3,586,289.13</u>	<u>\$233,579.48</u>	<u>6.51%</u>
Total General Fund TOT	<u>\$3,819,868.61</u>	<u>\$3,586,289.13</u>	<u>\$233,579.48</u>	<u>6.51%</u>
City Redevelopment TOT	<u>\$955,172.03</u>	<u>\$897,069.04</u>	<u>\$58,102.99</u>	<u>6.48%</u>
Redevelopment Area TOT	<u>\$3,354,593.00</u>	<u>\$3,160,112.86</u>	<u>\$194,480.14</u>	<u>6.15%</u>
Total to Date General Fund Collections	<u>\$8,129,633.64</u>	<u>\$7,643,471.03</u>	<u>\$486,162.61</u>	<u>6.36%</u>
Motel and VHR TOT Audit Collections	<u>\$56,676.18</u>			
Total TOT Collections	<u>\$8,186,309.82</u>			
Restricted Measure P TOT 2%	<u>\$893,609.33</u>	<u>\$0.00</u>	<u>\$893,609.33</u>	<u>100.00%</u>

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

April 2017 figures previously included estimated Campground TOT figures due to software issues.
Report has been revised to include final Campground figures.

City of South Lake Tahoe

Room Rentals By Zone Month of April 2017

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2017	\$4,404,058	\$4,270,379	104,460	33,998	33%	\$130
	2016	\$3,421,870	\$3,288,736	104,730	26,661	25%	\$128
	Variance	\$982,188	\$981,643	(270)	7,337	8%	\$2
Zone 2	2017	\$620,769	\$578,540	39,360	7,168	18%	\$87
	2016	\$433,260	\$410,601	38,250	5,515	14%	\$79
	Variance	\$187,509	\$167,939	1,110	1,653	4%	\$8
Zone 3	2017	\$366,535	\$352,265	15,960	3,310	21%	\$111
	2016	\$356,201	\$334,515	15,960	3,315	21%	\$107
	Variance	\$10,334	\$17,750	0	(5)	0%	\$4
Zone 4	2017	\$183,670	\$96,389	11,610	1,978	17%	\$93
	2016	\$137,637	\$65,886	11,580	1,615	14%	\$85
	Variance	\$46,033	\$30,503	30	363	3%	\$8
Zone 5	2017	\$82,835	\$52,920	7,020	558	8%	\$148
	2016	\$56,253	\$47,158	6,540	762	12%	\$74
	Variance	\$26,582	\$5,762	480	(204)	-4%	\$74
Total All Zones	2017	\$5,657,867	\$5,350,493	178,410	47,012	26%	\$120
	2016	\$4,405,221	\$4,146,896	177,060	37,868	21%	\$116
	Variance	\$1,252,646	\$1,203,597	1,350	9,144	5%	\$4

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
2017	\$1,231,271.04	28,530	4,883	17%	\$252.15
2016	\$997,739.57	27,300	3,050	11%	\$327.13
Variance	\$233,531.47	1,230	1,833	6%	(\$74.98)

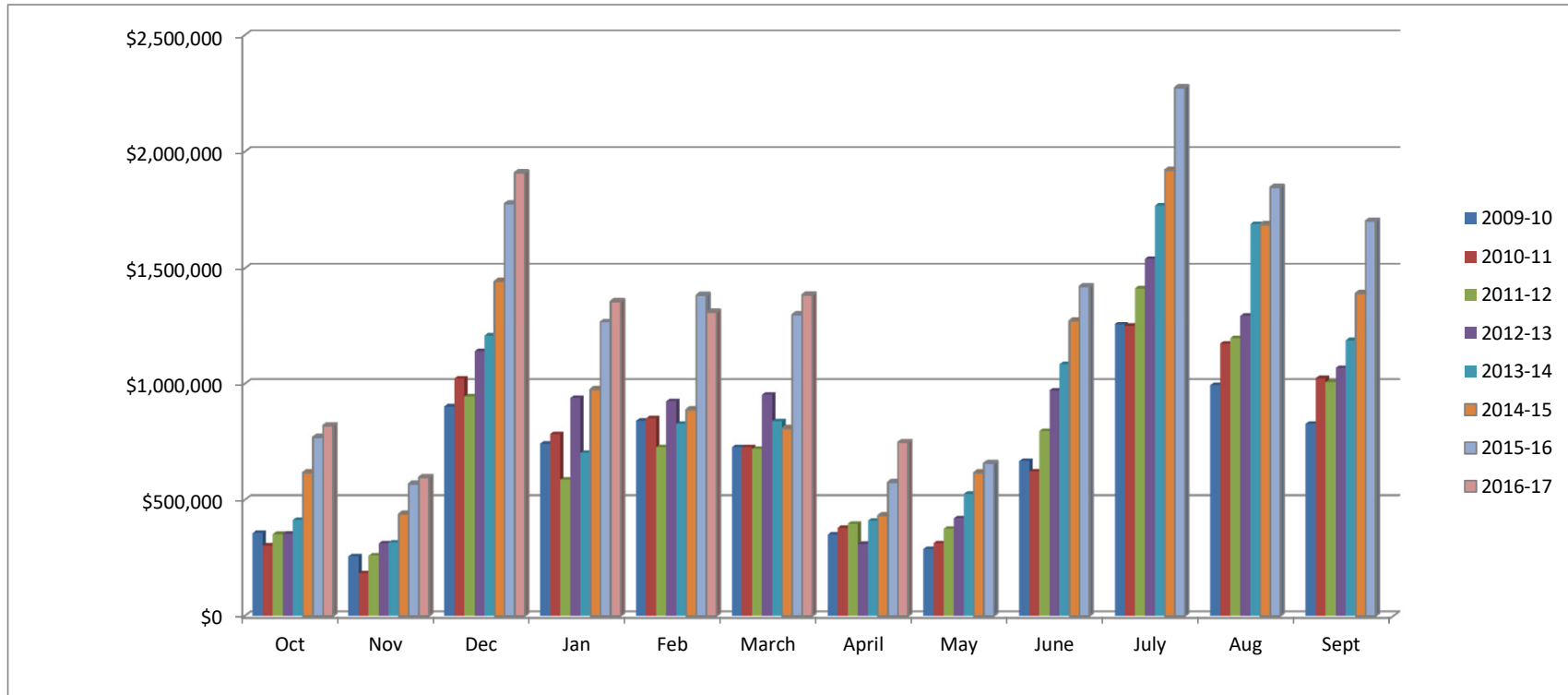
City of South Lake Tahoe

Room Rentals By Unit Size Month of April 2017

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
Units 1-15	2017	\$218,102	\$125,017	9,870	1,076	11%	\$203
	2016	\$145,634	\$75,285	10,140	684	7%	\$213
	Variance	\$72,468	\$49,732	(270)	392	4%	(\$10)
Units 16-30	2017	\$386,783	\$212,380	24,630	2,594	11%	\$149
	2016	\$305,041	\$175,610	24,360	2,700	11%	\$113
	Variance	\$81,742	\$36,770	270	(106)	0%	\$36
Units 31-50	2017	\$314,436	\$282,811	16,710	3,380	20%	\$93
	2016	\$236,847	\$193,234	17,850	3,063	17%	\$77
	Variance	\$77,589	\$89,577	(1,140)	317	3%	\$16
Units 51-75	2017	\$702,174	\$699,208	27,660	9,364	34%	\$75
	2016	\$540,359	\$531,683	24,450	7,725	32%	\$70
	Variance	\$161,815	\$167,525	3,210	1,639	2%	\$5
Units 76-125	2017	\$959,119	\$959,119	27,630	8,083	29%	\$119
	2016	\$782,127	\$781,569	28,350	6,340	22%	\$123
	Variance	\$176,992	\$177,550	(720)	1,743	7%	(\$4)
Units 126+	2017	\$3,077,253	\$3,071,958	71,910	22,515	31%	\$137
	2016	\$2,395,213	\$2,389,518	71,910	17,356	24%	\$138
	Variance	\$682,040	\$682,440	0	5,159	7%	(\$1)
Total All Unit Sizes	2017	\$5,657,867	\$5,350,493	178,410	47,012	26%	\$120
	2016	\$4,405,221	\$4,146,899	177,060	37,868	21%	\$116
	Variance	\$1,252,646	\$1,203,594	1,350	9,144	5%	\$4

**City of South Lake Tahoe
TOT Collected
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	\$356,210	\$256,067	\$901,625	\$741,264	\$839,673	\$725,826	\$349,303	\$287,825	\$666,724	\$1,256,002	\$992,942	\$827,005	\$8,200,466
2010-11	\$302,804	\$183,646	\$1,022,085	\$782,771	\$850,362	\$726,854	\$379,079	\$312,732	\$621,865	\$1,249,500	\$1,172,591	\$1,023,480	\$8,627,769
2011-12	\$351,807	\$259,005	\$944,112	\$586,008	\$726,215	\$718,847	\$396,638	\$374,560	\$795,750	\$1,412,969	\$1,195,854	\$1,006,606	\$8,768,372
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,386,385	\$747,178						\$8,130,453



Revised with final Campground TOT figures. Campground figures were previously estimated due to software issues.

City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012						356,109

