

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in April 2017 for the Month of March 2017

Monthly Activity:	Collected in This Month 2017	Collected in This Month 2016	Month Variance	% Change
Motels	\$181,738.93	\$163,439.32	\$18,299.61	11.20%
Delinquent Motel Payments	\$2,240.02	\$1,568.16	\$671.86	42.84%
Property Management VHR	\$131,646.75	\$126,779.77	\$4,866.98	3.84%
Individual Property Owners	\$198,398.34	\$204,814.06	(\$6,415.72)	-3.13%
Campground	\$1,466.44	\$405.60	\$1,060.84	100.00%
Promotion 2%	\$172,103.33	\$165,985.64	\$6,117.69	3.69%
TOT Totals	\$687,593.81	\$662,992.55	\$24,601.26	3.71%
Total General Fund TOT	\$687,593.81	\$662,992.55	\$24,601.26	3.71%
City Redevelopment TOT	\$172,103.33	\$165,985.64	\$6,117.69	3.69%
Redevelopment Area TOT	\$525,868.75	\$471,943.53	\$53,925.22	11.43%
Total General Fund Monthly Collections	\$1,385,565.89	\$1,300,921.72	\$84,644.17	6.51%
Restricted Measure P TOT 2%	\$256,434.74	\$0.00	\$256,434.74	100.00%

Fiscal Year-to-Date:	2016/17	2015/16	Fiscal Year Variance	% Change
Motels	\$1,218,683.07	\$1,211,029.36	\$7,653.71	0.63%
Delinquent Motel Payments	\$21,397.52	\$20,663.44	\$734.08	3.55%
Property Management VHR	\$947,191.02	\$839,198.68	\$107,992.34	12.87%
Individual Property Owners	\$456,081.22	\$444,052.41	\$12,028.81	2.71%
Campground	\$6,704.61	\$412.80	\$6,291.81	1524.18%
Promotion 2%	\$883,625.65	\$839,114.57	\$44,511.08	5.30%
TOT Totals	\$3,533,683.09	\$3,354,471.26	\$179,211.83	5.34%
Total General Fund TOT	\$3,533,683.09	\$3,354,471.26	\$179,211.83	5.34%
City Redevelopment TOT	\$883,625.65	\$839,114.57	\$44,511.08	5.30%
Redevelopment Area TOT	\$2,965,146.42	\$2,874,183.89	\$90,962.53	3.16%
Total to Date General Fund Collections	\$7,382,455.16	\$7,067,769.72	\$314,685.44	4.45%
Motel and VHR TOT Audit Collections	\$39,652.05			
Total TOT Collections	\$7,422,107.21			
Restricted Measure P TOT 2%	\$746,301.76	\$0.00	\$746,301.76	100.00%

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

City of South Lake Tahoe

Room Rentals By Zone Month of March 2017

		<i>Receipts</i>	<i>Taxable Rents</i>				
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2017	\$6,164,943	\$6,051,987	107,942	40,696	38%	\$151
	2016	\$5,535,720	\$5,404,671	108,221	38,139	35%	\$145
	Variance	\$629,223	\$647,316	(279)	2,557	3%	\$6
Zone 2	2017	\$805,472	\$761,493	40,951	8,337	20%	\$97
	2016	\$672,396	\$641,355	37,975	7,496	20%	\$90
	Variance	\$133,076	\$120,138	2,976	841	0%	\$7
Zone 3	2017	\$420,209	\$395,464	16,492	3,676	22%	\$114
	2016	\$377,854	\$346,699	16,492	3,093	19%	\$122
	Variance	\$42,355	\$48,765	0	583	3%	(\$8)
Zone 4	2017	\$229,887	\$126,687	11,997	2,336	19%	\$98
	2016	\$198,833	\$105,388	11,966	1,988	17%	\$100
	Variance	\$31,054	\$21,299	31	348	2%	(\$2)
Zone 5	2017	\$117,950	\$85,390	6,758	674	10%	\$175
	2016	\$80,513	\$58,221	6,076	531	9%	\$152
	Variance	\$37,437	\$27,169	682	143	1%	\$23
Total All Zones	2017	\$7,738,461	\$7,421,021	184,140	55,719	30%	\$139
	2016	\$6,865,316	\$6,556,334	180,730	51,247	28%	\$134
	Variance	\$873,145	\$864,687	3,410	4,472	2%	\$5

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>				
	Net Rentals Reported				
2017	\$2,328,093.20	29,264	6,912	24%	\$336.82
2016	\$2,260,782.11	28,396	7,011	25%	\$322.46
Variance	\$67,311.09	868	(99)	-1%	\$14.36

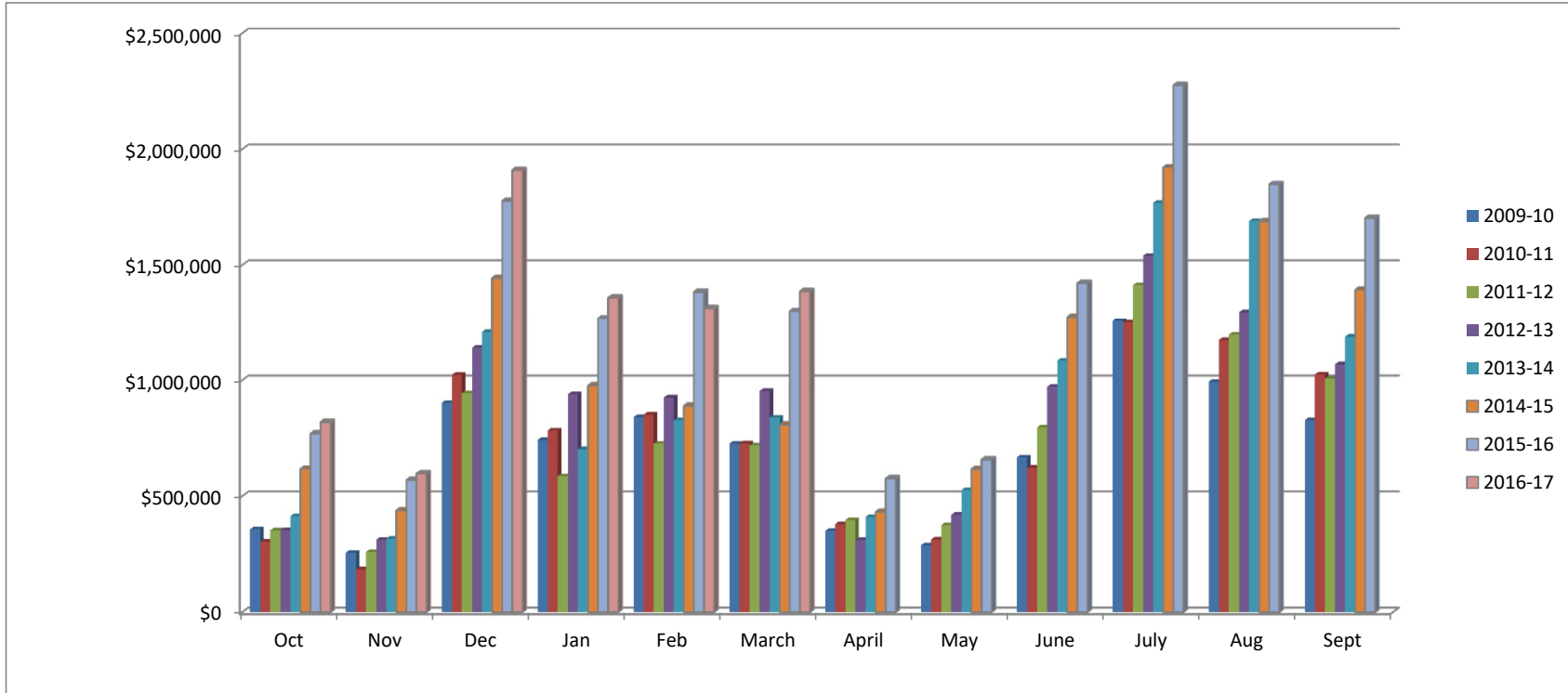
City of South Lake Tahoe

Room Rentals By Unit Size Month of March 2017

		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Units 1-15	2017	\$267,609	\$165,543	10,478	1,335	13%	\$200
	2016	\$230,845	\$135,417	10,137	1,072	11%	\$215
	Variance	\$36,764	\$30,126	341	263	2%	(\$15)
Units 16-30	2017	\$505,434	\$314,615	24,955	3,197	13%	\$158
	2016	\$392,937	\$244,817	23,777	2,787	12%	\$141
	Variance	\$112,497	\$69,798	1,178	410	1%	\$17
Units 31-50	2017	\$408,033	\$394,933	17,267	3,995	23%	\$102
	2016	\$328,386	\$285,771	17,949	3,946	22%	\$83
	Variance	\$79,647	\$109,162	(682)	49	1%	\$19
Units 51-75	2017	\$954,320	\$948,810	28,582	10,839	38%	\$88
	2016	\$825,926	\$816,976	25,265	10,094	40%	\$82
	Variance	\$128,394	\$131,834	3,317	745	-2%	\$6
Units 76-125	2017	\$1,353,545	\$1,353,545	28,551	9,641	34%	\$140
	2016	\$1,299,471	\$1,299,471	29,295	10,080	34%	\$129
	Variance	\$54,074	\$54,074	(744)	(439)	0%	\$11
Units 126+	2017	\$4,249,520	\$4,243,575	74,307	26,712	36%	\$159
	2016	\$3,787,752	\$3,773,882	74,307	23,269	31%	\$163
	Variance	\$461,768	\$469,693	0	3,443	5%	(\$4)
Total All Unit Sizes	2017	\$7,738,461	\$7,421,021	184,140	55,719	30%	\$139
	2016	\$6,865,317	\$6,556,334	180,730	51,248	28%	\$134
	Variance	\$873,144	\$864,687	3,410	4,471	2%	\$5

**City of South Lake Tahoe
TOT Collected
(excluding audit collections)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	\$356,210	\$256,067	\$901,625	\$741,264	\$839,673	\$725,826	\$349,303	\$287,825	\$666,724	\$1,256,002	\$992,942	\$827,005	\$8,200,466
2010-11	\$302,804	\$183,646	\$1,022,085	\$782,771	\$850,362	\$726,854	\$379,079	\$312,732	\$621,865	\$1,249,500	\$1,172,591	\$1,023,480	\$8,627,769
2011-12	\$351,807	\$259,005	\$944,112	\$586,008	\$726,215	\$718,847	\$396,638	\$374,560	\$795,750	\$1,412,969	\$1,195,854	\$1,006,606	\$8,768,372
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,386,385							\$7,383,275



City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719							309,097

