

## City of South Lake Tahoe Transient Occupancy Tax Report

### Revenue Collected in March 2017 for the Month of February 2017

Monthly Activity:	Collected in This Month 2017	Collected in This Month 2016	Month Variance	% Change
Motels	\$225,628.97	\$249,114.59	(\$23,485.62)	-9.43%
Delinquent Motel Payments	\$4,445.21	\$4,960.23	(\$515.02)	-10.38%
Property Management VHR	\$201,766.73	\$180,138.25	\$21,628.48	12.01%
Individual Property Owners	\$30,015.78	\$36,897.89	(\$6,882.11)	-18.65%
Campground	\$1,386.64	\$0.00	\$1,386.64	100.00%
Promotion 2%	\$154,414.44	\$157,036.98	(\$2,622.54)	-1.67%
TOT Totals	\$617,657.77	\$628,147.94	(\$10,490.17)	-1.67%
Total General Fund TOT	\$617,657.77	\$628,147.94	(\$10,490.17)	-1.67%
City Redevelopment TOT	\$154,414.44	\$157,036.98	(\$2,622.54)	-1.67%
Redevelopment Area TOT	\$541,068.22	\$598,898.20	(\$57,829.98)	-9.66%
Total General Fund Monthly Collections	\$1,313,140.43	\$1,384,083.12	(\$70,942.69)	-5.13%
Restricted Measure P TOT 2%	\$244,178.64	\$0.00	\$244,178.64	100.00%

Fiscal Year-to-Date:	2016/17	2015/16	Fiscal Year Variance	% Change
Motels	\$1,036,944.14	\$1,047,590.04	(\$10,645.90)	-1.02%
Delinquent Motel Payments	\$19,157.50	\$19,095.28	\$62.22	0.33%
Property Management VHR	\$815,544.27	\$712,418.91	\$103,125.36	14.48%
Individual Property Owners	\$257,682.88	\$239,238.35	\$18,444.53	7.71%
Campground	\$5,238.17	\$7.20	\$5,230.97	72652.36%
Promotion 2%	\$711,522.32	\$673,128.93	\$38,393.39	5.70%
TOT Totals	\$2,846,089.28	\$2,691,478.71	\$154,610.57	5.74%
Total General Fund TOT	\$2,846,089.28	\$2,691,478.71	\$154,610.57	5.74%
City Redevelopment TOT	\$711,522.32	\$673,128.93	\$38,393.39	5.70%
Redevelopment Area TOT	\$2,439,277.67	\$2,402,240.36	\$37,037.31	1.54%
Total to Date General Fund Collections	\$5,996,889.27	\$5,766,848.00	\$230,041.27	3.99%
Motel and VHR TOT Audit Collections	\$30,927.25			
Total TOT Collections	\$6,027,816.52			
Restricted Measure P TOT 2%	\$489,867.02	\$0.00	\$489,867.02	100.00%

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

## City of South Lake Tahoe

### Room Rentals By Zone Month of February 2017

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Zone 1</b>	2017	\$6,474,794	\$6,366,763	96,404	36,198	38%	\$179
	2016	\$6,976,908	\$6,844,732	101,239	40,333	40%	\$173
	<b>Variance</b>	<b>(\$502,114)</b>	<b>(\$477,969)</b>	<b>(4,835)</b>	<b>(4,135)</b>	-2%	\$6
<b>Zone 2</b>	2017	\$1,011,337	\$978,393	35,028	8,402	24%	\$120
	2016	\$1,180,222	\$1,136,023	35,525	9,458	27%	\$125
	<b>Variance</b>	<b>(\$168,885)</b>	<b>(\$157,630)</b>	<b>(497)</b>	<b>(1,056)</b>	-3%	<b>(\$5)</b>
<b>Zone 3</b>	2017	\$532,901	\$508,281	14,896	4,083	27%	\$131
	2016	\$552,001	\$524,116	15,428	3,934	25%	\$140
	<b>Variance</b>	<b>(\$19,100)</b>	<b>(\$15,835)</b>	<b>(532)</b>	149	2%	<b>(\$9)</b>
<b>Zone 4</b>	2017	\$273,095	\$164,524	10,836	2,420	22%	\$113
	2016	\$266,155	\$171,245	11,194	2,389	21%	\$111
	<b>Variance</b>	\$6,940	<b>(\$6,721)</b>	<b>(358)</b>	31	1%	\$2
<b>Zone 5</b>	2017	\$162,139	\$135,839	6,104	668	11%	\$243
	2016	\$112,060	\$79,919	5,684	602	11%	\$186
	<b>Variance</b>	\$50,079	\$55,920	420	66	0%	\$57
<b>Total All Zones</b>	2017	\$8,454,266	\$8,153,800	163,268	51,771	32%	\$163
	2016	\$9,087,346	\$8,756,035	169,070	56,716	34%	\$160
	<b>Variance</b>	<b>(\$633,080)</b>	<b>(\$602,235)</b>	<b>(5,802)</b>	<b>(4,945)</b>	-2%	\$3

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
2017	\$3,510,243.11	26,068	9,643	37%	\$364.02
2016	\$3,539,925.00	26,564	9,957	37%	\$355.52
<b>Variance</b>	<b>(\$29,681.89)</b>	<b>(496)</b>	<b>(314)</b>	0%	\$8.50

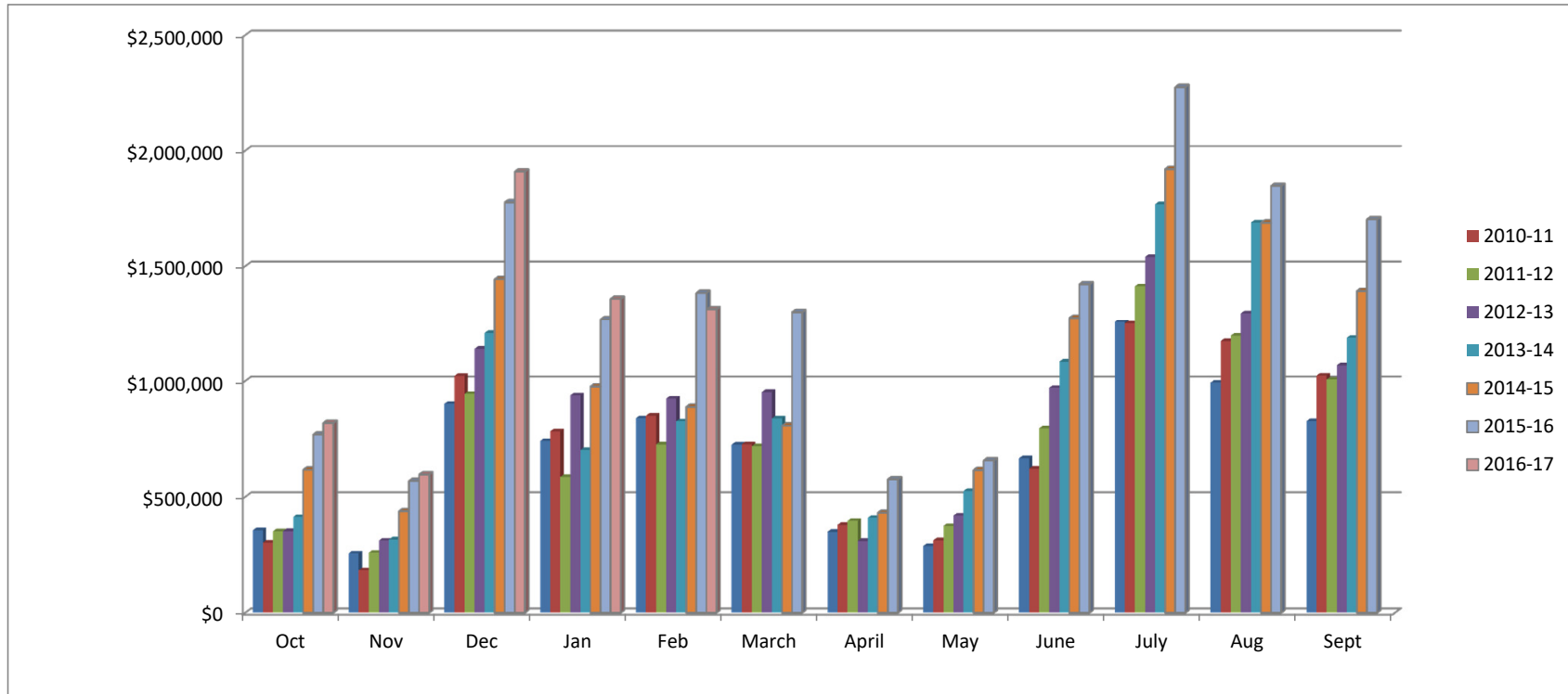
## City of South Lake Tahoe

### Room Rentals By Unit Size Month of February 2017

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
<b>Units 1-15</b>	2017	\$1,502,595	\$1,502,595	23,212	8,629	37%	\$174
	2016	\$285,764	\$189,751	9,483	1,224	13%	\$233
	<b>Variance</b>	<b>\$1,216,831</b>	<b>\$1,312,844</b>	<b>13,729</b>	<b>7,405</b>	<b>24%</b>	<b>(\$59)</b>
<b>Units 16-30</b>	2017	\$335,146	\$248,840	9,296	1,488	16%	\$225
	2016	\$580,350	\$408,621	22,243	3,629	16%	\$160
	<b>Variance</b>	<b>(\$245,204)</b>	<b>(\$159,781)</b>	<b>(12,947)</b>	<b>(2,141)</b>	<b>0%</b>	<b>\$65</b>
<b>Units 31-50</b>	2017	\$578,866	\$396,004	23,156	3,583	15%	\$162
	2016	\$470,292	\$425,363	16,791	4,333	26%	\$109
	<b>Variance</b>	<b>\$108,574</b>	<b>(\$29,359)</b>	<b>6,365</b>	<b>(750)</b>	<b>-11%</b>	<b>\$53</b>
<b>Units 51-75</b>	2017	\$485,644	\$471,444	14,672	3,882	26%	\$125
	2016	\$1,108,401	\$1,099,451	23,635	10,353	44%	\$107
	<b>Variance</b>	<b>(\$622,757)</b>	<b>(\$628,007)</b>	<b>(8,963)</b>	<b>(6,471)</b>	<b>-18%</b>	<b>\$18</b>
<b>Units 76-125</b>	2017	\$1,141,469	\$1,130,316	25,816	10,588	41%	\$108
	2016	\$1,861,432	\$1,861,432	27,405	11,875	43%	\$157
	<b>Variance</b>	<b>(\$719,963)</b>	<b>(\$731,116)</b>	<b>(1,589)</b>	<b>(1,287)</b>	<b>-2%</b>	<b>(\$49)</b>
<b>Units 126+</b>	2017	\$4,410,546	\$4,404,601	67,116	23,601	35%	\$187
	2016	\$4,781,106	\$4,771,416	69,513	25,302	36%	\$189
	<b>Variance</b>	<b>(\$370,560)</b>	<b>(\$366,815)</b>	<b>(2,397)</b>	<b>(1,701)</b>	<b>-1%</b>	<b>(\$2)</b>
<b>Total All Unit Sizes</b>	2017	\$8,454,266	\$8,153,800	163,268	51,771	32%	\$163
	2016	\$9,087,345	\$8,756,034	169,070	56,716	34%	\$160
	<b>Variance</b>	<b>(\$633,079)</b>	<b>(\$602,234)</b>	<b>(5,802)</b>	<b>(4,945)</b>	<b>-2%</b>	<b>\$3</b>

**City of South Lake Tahoe  
TOT Collected  
(excluding audit collections)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	\$356,210	\$256,067	\$901,625	\$741,264	\$839,673	\$725,826	\$349,303	\$287,825	\$666,724	\$1,256,002	\$992,942	\$827,005	\$8,200,466
2010-11	\$302,804	\$183,646	\$1,022,085	\$782,771	\$850,362	\$726,854	\$379,079	\$312,732	\$621,865	\$1,249,500	\$1,172,591	\$1,023,480	\$8,627,769
2011-12	\$351,807	\$259,005	\$944,112	\$586,008	\$726,215	\$718,847	\$396,638	\$374,560	\$795,750	\$1,412,969	\$1,195,854	\$1,006,606	\$8,768,372
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140								\$5,996,889



## City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771								253,378

