

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in Oct 2016 for the Month of Sept 2016

Monthly Activity:	Collected in This Month 2016	Collected in This Month 2015	2016 to 2015 Variance	% Change
Motels	\$267,308.05	\$211,091.72	\$56,216.33	26.63%
Delinquent Motel Payments	\$2,739.53	\$1,996.31	\$743.22	0.00%
Property Management VHR	\$146,338.54	\$134,405.24	\$11,933.30	8.88%
Individual Property Owners	\$291,030.37	\$205,743.94	\$85,286.43	41.45%
Campground	\$609.60	\$782.40	(\$172.80)	0.00%
Promotion 2%	\$236,008.70	\$184,673.20	\$51,335.50	27.80%
TOT Totals	\$944,034.79	\$738,692.81	\$205,341.98	27.80%
Total General Fund TOT	\$944,034.79	\$738,692.81	\$205,341.98	27.80%
City Redevelopment TOT	\$236,008.70	\$184,673.20	\$51,335.50	27.80%
Redevelopment Area TOT	\$522,821.33	\$469,196.46	\$53,624.87	11.43%
Total Month Collections	\$1,702,864.82	\$1,392,562.47	\$310,302.35	22.28%

Fiscal Year-to-Date:	2016	2015	2016 to 2015 Variance	% Change
Motels	\$2,902,245.80	\$2,245,690.69	\$656,555.11	29.24%
Delinquent Motel Payments	\$40,723.29	\$48,433.99	(\$7,710.70)	-15.92%
Property Management VHR	\$1,940,910.93	\$1,649,380.62	\$291,530.31	17.68%
Individual Property Owners	\$927,237.64	\$693,074.93	\$234,162.71	33.79%
Campground	\$21,435.42	\$20,952.82	\$482.60	2.30%
Promotion 2%	\$1,944,846.72	\$1,552,524.00	\$392,322.72	25.27%
TOT Totals	\$7,777,399.80	\$6,210,057.05	\$1,567,342.75	25.24%
Total General Fund TOT	\$7,777,399.80	\$6,210,057.05	\$1,567,342.75	25.24%
City Redevelopment TOT	\$1,944,846.72	\$1,552,524.00	\$392,322.72	25.27%
Redevelopment Area TOT	\$5,825,250.71	\$4,730,958.23	\$1,094,292.48	23.13%
Total to Date Collections	\$15,547,497.23	\$12,493,539.28	\$3,053,957.95	24.44%

Motel and VHR TOT Audit Collections 137,941.53

Total TOT Collections \$15,685,438.76

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

City of South Lake Tahoe

Room Rentals By Zone Month of Sept 2016

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2016	\$6,705,938	\$6,590,336	104,340	44,205	42%	\$152
	2015	\$5,771,921	\$5,664,755	\$100,800	\$40,802	40%	\$141
	Variance	\$934,017	\$925,581	3,540	3,403	2%	\$11
Zone 2	2016	\$1,208,667	\$1,170,038	37,530	10,377	28%	\$116
	2015	\$1,040,318	\$1,005,427	\$37,170	\$9,817	26%	\$106
	Variance	\$168,349	\$164,611	360	560	2%	\$10
Zone 3	2016	\$990,263	\$967,193	15,960	6,514	41%	\$152
	2015	\$738,561	\$715,456	\$15,960	\$4,850	30%	\$152
	Variance	\$251,702	\$251,737	0	1,664	11%	\$0
Zone 4	2016	\$294,930	\$216,581	11,610	3,243	28%	\$91
	2015	\$284,428	\$196,909	\$11,580	\$3,033	26%	\$94
	Variance	\$10,502	\$19,672	30	210	2%	(\$3)
Zone 5	2016	\$160,810	\$137,845	6,540	1,124	17%	\$143
	2015	\$123,639	\$103,634	\$5,700	\$946	17%	\$131
	Variance	\$37,171	\$34,211	840	178	0%	\$12
Total All Zones	2016	\$9,360,608	\$9,081,993	175,980	65,463	37%	\$143
	2015	\$7,958,868	\$7,686,181	171,210	59,448	35%	\$134
	Variance	\$1,401,740	\$1,395,812	4,770	6,015	2%	\$9

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
2016	\$2,505,553.63	26,790	8,667	32%	\$289.09
2015	\$2,193,487.38	27,000	8,069	30%	\$271.84
Variance	\$312,066.25	(210)	598	2%	\$17.25

City of South Lake Tahoe

Room Rentals By Unit Size Month of Sept 2016

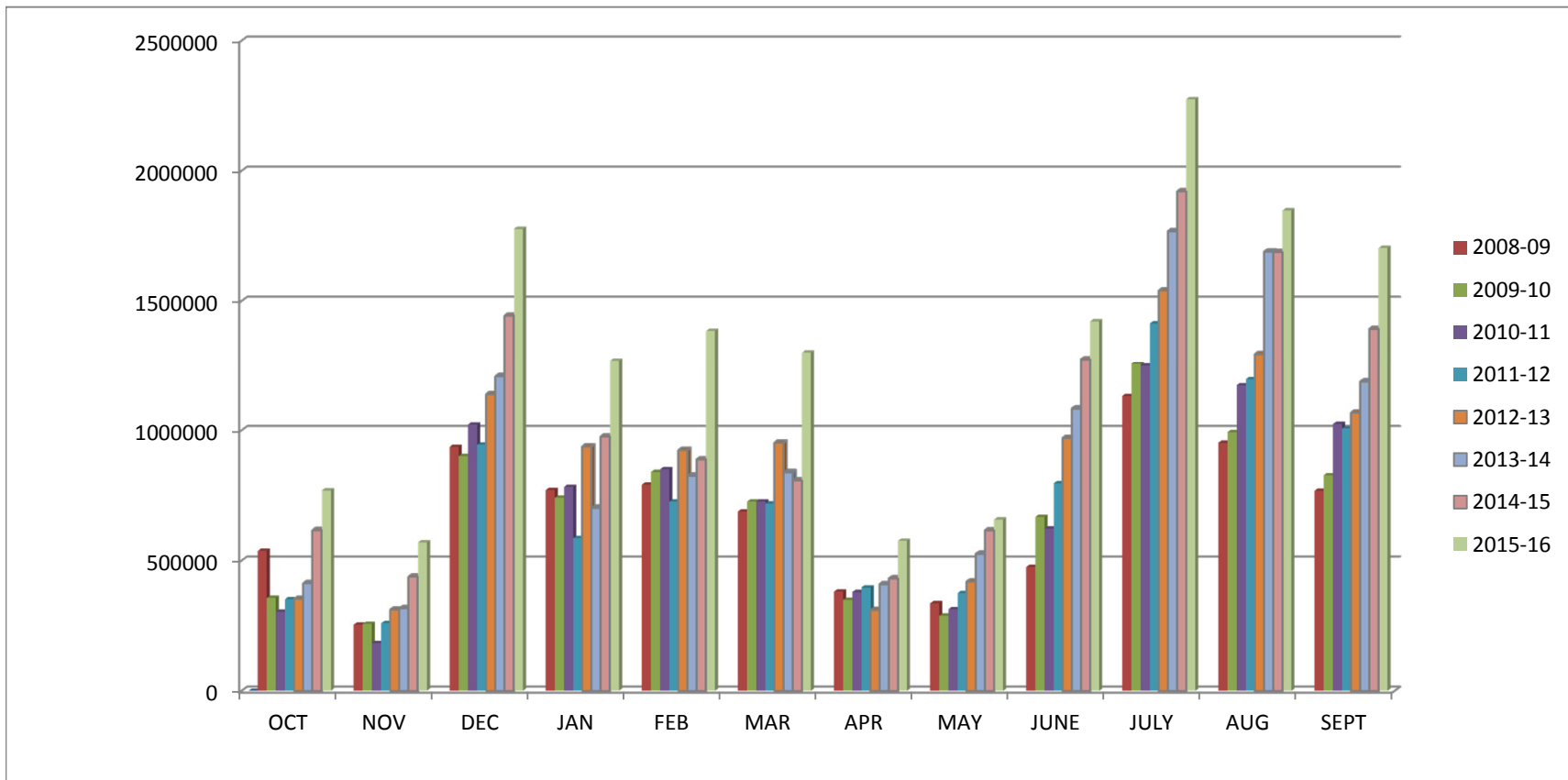
		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
Units 1-15	2016	\$388,314	\$302,734	10,140	2,220	22%	\$175
	2015	\$259,001	\$159,569	\$10,200	\$1,107	11%	\$234
	Variance	\$129,313	\$143,165	(60)	1,113	11%	(\$59)
Units 16-30	2016	\$591,068	\$448,532	24,270	3,977	16%	\$149
	2015	\$508,869	\$379,306	\$22,710	\$3,520	15%	\$145
	Variance	\$82,199	\$69,226	1,560	457	1%	\$4
Units 31-50	2016	\$630,053	\$596,408	16,860	5,401	32%	\$117
	2015	\$438,171	\$404,861	\$16,800	\$4,506	27%	\$97
	Variance	\$191,882	\$191,547	60	895	5%	\$20
Units 51-75	2016	\$1,270,713	\$1,259,004	24,450	12,630	52%	\$101
	2015	\$1,043,867	\$1,033,992	\$24,420	\$11,788	48%	\$89
	Variance	\$226,846	\$225,012	30	842	4%	\$12
Units 76-125	2016	\$2,045,656	\$2,045,656	28,350	12,682	45%	\$161
	2015	\$1,863,571	\$1,863,064	\$28,350	\$12,969	46%	\$144
	Variance	\$182,085	\$182,592	0	(287)	-1%	\$17
Units 126+	2016	\$4,434,804	\$4,429,659	71,910	28,553	40%	\$155
	2015	\$3,845,389	\$3,845,389	\$68,730	\$25,558	37%	\$150
	Variance	\$589,415	\$584,270	3,180	2,995	3%	\$5
Total All Unit Sizes	2016	\$9,360,608	\$9,081,993	175,980	65,463	37%	\$143
	2015	\$7,958,868	\$7,686,181	171,210	59,448	35%	\$134
	Variance	\$1,401,740	\$1,395,812	4,770	6,015	2%	\$9

City of South Lake Tahoe

TOT Collected

(excluding audit collections)

<u>YEAR</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>TOTAL</u>
2008-09	536,575	253,937	936,754	770,793	791,323	687,883	380,578	335,315	474,690	1,131,618	952,054	767,587	8,019,107
2009-10	356,210	256,067	901,625	741,264	839,673	725,826	349,303	287,825	666,724	1,256,002	992,942	827,005	8,200,466
2010-11	302,804	183,646	1,022,085	782,771	850,362	726,854	379,079	312,732	621,865	1,249,500	1,172,591	1,023,480	8,627,769
2011-12	351,807	259,005	944,112	586,008	726,215	718,847	396,638	374,560	795,750	1,412,969	1,195,854	1,006,606	8,768,372
2012-13	352,360	311,214	1,139,117	938,361	924,117	952,435	309,956	419,142	970,739	1,539,841	1,295,749	1,067,658	10,220,690
2013-14	413,240	316,321	1,207,678	702,471	826,225	838,573	409,738	525,592	1,083,420	1,768,106	1,689,276	1,187,000	10,967,640
2014-15	616,901	438,053	1,443,697	975,930	888,351	807,169	431,120	615,934	1,275,041	1,920,591	1,688,228	1,392,562	12,493,577
2015-16	768,980	568,608	1,776,411	1,268,767	1,384,083	1,300,922	575,701	656,965	1,421,739	2,274,978	1,847,480	1,702,865	15,547,498



2009-2016

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
2008-09	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786

