

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in January 2017 for the Month of December 2016

Monthly Activity:	Collected in This Month 2016	Collected in This Month 2015	2016 to 2015 Variance	% Change
Motels	\$322,311.48	\$309,010.80	\$13,300.68	4.30%
Delinquent Motel Payments	\$5,211.58	\$2,580.04	\$2,631.54	102.00%
Property Management VHR	\$240,170.51	\$225,378.05	\$14,792.46	6.56%
Individual Property Owners	\$192,481.94	\$158,891.38	\$33,590.56	21.14%
Campground	\$1,936.07	\$0.00	\$1,936.07	100.00%
Promotion 2%	\$254,037.19	\$231,953.43	\$22,083.76	9.52%
TOT Totals	<u>\$1,016,148.77</u>	<u>\$927,813.70</u>	<u>\$88,335.07</u>	<u>9.52%</u>
Total General Fund TOT	<u>\$1,016,148.77</u>	<u>\$927,813.70</u>	<u>\$88,335.07</u>	<u>9.52%</u>
City Redevelopment TOT	\$254,037.19	\$231,953.43	\$22,083.76	9.52%
Redevelopment Area TOT	<u>\$639,607.30</u>	<u>\$616,643.83</u>	<u>\$22,963.47</u>	<u>3.72%</u>
Total Month Collections	<u><u>\$1,909,793.26</u></u>	<u><u>\$1,776,410.96</u></u>	<u><u>\$133,382.30</u></u>	<u><u>7.51%</u></u>

Fiscal Year-to-Date:	2016	2015	2016 to 2015 Variance	% Change
Motels	\$574,036.30	\$555,323.85	\$18,712.45	3.37%
Delinquent Motel Payments	\$12,051.10	\$10,485.22	\$1,565.88	14.93%
Property Management VHR	\$381,681.47	\$349,475.45	\$32,206.02	9.22%
Individual Property Owners	\$217,926.68	\$196,444.56	\$21,482.12	10.94%
Campground	\$2,614.92	\$7.20	\$2,607.72	36218.33%
Promotion 2%	\$396,103.49	\$370,578.77	\$25,524.72	6.89%
TOT Totals	<u>\$1,584,413.96</u>	<u>\$1,482,315.05</u>	<u>\$102,098.91</u>	<u>6.89%</u>
Total General Fund TOT	<u>\$1,584,413.96</u>	<u>\$1,482,315.05</u>	<u>\$102,098.91</u>	<u>6.89%</u>
City Redevelopment TOT	\$396,103.49	\$370,578.77	\$25,524.72	6.89%
Redevelopment Area TOT	<u>\$1,345,007.38</u>	<u>\$1,261,104.43</u>	<u>\$83,902.95</u>	<u>6.65%</u>
Total to Date Collections	<u><u>\$3,325,524.83</u></u>	<u><u>\$3,113,998.25</u></u>	<u><u>\$211,526.58</u></u>	<u><u>6.79%</u></u>

Motel and VHR TOT Audit Collections 15,663.29

Total TOT Collections \$3,341,188.12

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

City of South Lake Tahoe

Room Rentals By Zone Month of December 2016

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2016	\$8,000,067	\$7,878,457	108,810	37,905	35%	\$211
	2015	\$7,622,551	\$7,483,685	104,222	37,850	36%	\$201
	Variance	\$377,516	\$394,772	4,588	55	-1%	\$10
Zone 2	2016	\$1,508,849	\$1,471,105	39,463	10,383	26%	\$145
	2015	\$1,484,504	\$1,434,009	38,409	10,554	27%	\$141
	Variance	\$24,345	\$37,096	1,054	(171)	-1%	\$4
Zone 3	2016	\$766,573	\$741,308	16,492	4,105	25%	\$187
	2015	\$772,815	\$749,955	16,492	4,689	28%	\$165
	Variance	(\$6,242)	(\$8,647)	0	(584)	-3%	\$22
Zone 4	2016	\$370,831	\$260,516	11,997	2,486	21%	\$149
	2015	\$358,656	\$284,636	11,966	2,662	22%	\$135
	Variance	\$12,175	(\$24,120)	31	(176)	-1%	\$14
Zone 5	2016	\$160,755	\$138,204	7,068	836	12%	\$192
	2015	\$164,310	\$128,695	6,572	914	14%	\$180
	Variance	(\$3,555)	\$9,509	496	(78)	-2%	\$12
Total All Zones	2016	\$10,807,075	\$10,489,590	183,830	55,715	30%	\$194
	2015	\$10,402,836	\$10,080,980	177,661	56,669	32%	\$184
	Variance	\$404,239	\$408,610	6,169	(954)	-2%	\$10

Zone Descriptions:

Zone 1	Stateline Area
Zone 2	Ski Run, Heavenly and Bijou Areas
Zone 3	Al Tahoe Area
Zone 4	Sierra Tract, East Y Area
Zone 5	West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
2016	\$4,303,688.97	28,582	9,576	34%	\$449.42
2015	\$4,019,622.93	27,621	9,884	36%	\$406.68
Variance	\$284,066.04	961	(308)	-2%	\$42.74

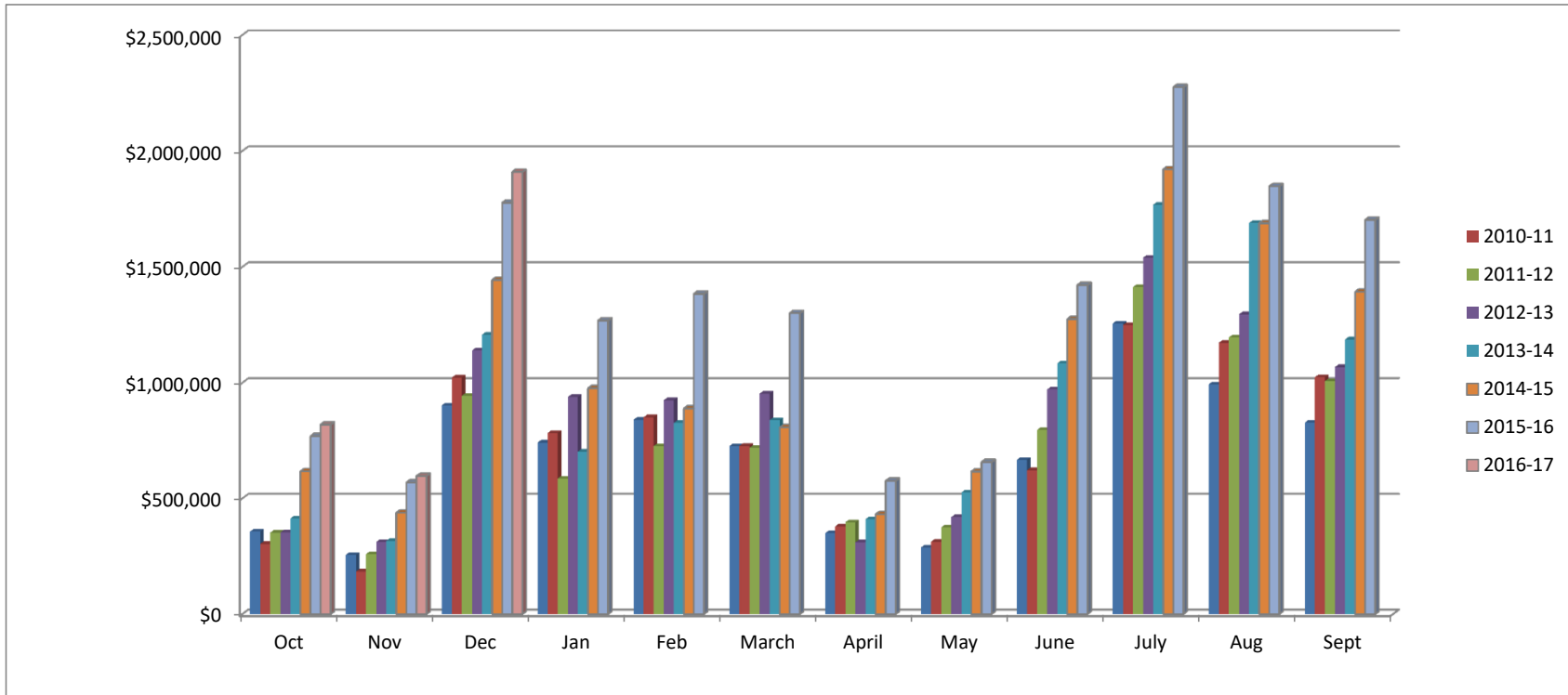
City of South Lake Tahoe

Room Rentals By Unit Size Month of December 2016

		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms	Room Nights	Occupancy	Average
		Gross Rentals	Net Rentals				
		Reported	Reported				
Units 1-15	2016	\$382,965	\$294,640	10,602	1,661	16%	\$231
	2015	\$290,411	\$200,758	10,788	1,173	11%	\$248
	Variance	\$92,554	\$93,882	(186)	488	5%	(\$17)
Units 16-30	2016	\$737,195	\$562,930	24,459	3,739	15%	\$197
	2015	\$741,287	\$561,616	23,963	4,294	18%	\$173
	Variance	(\$4,092)	\$1,314	496	(555)	-3%	\$24
Units 31-50	2016	\$686,454	\$651,704	18,104	5,606	31%	\$122
	2015	\$591,024	\$556,189	17,360	4,594	26%	\$129
	Variance	\$95,430	\$95,515	744	1,012	5%	(\$7)
Units 51-75	2016	\$1,771,231	\$1,757,831	27,063	12,253	45%	\$145
	2015	\$1,479,176	\$1,468,938	25,234	11,193	44%	\$132
	Variance	\$292,055	\$288,893	1,829	1,060	1%	\$13
Units 76-125	2016	\$2,060,967	\$2,060,967	29,295	9,374	32%	\$220
	2015	\$2,305,581	\$2,303,117	29,295	12,377	42%	\$186
	Variance	(\$244,614)	(\$242,150)	0	(3,003)	-10%	\$34
Units 126+	2016	\$5,168,263	\$5,161,518	74,307	23,082	31%	\$224
	2015	\$4,995,357	\$4,990,362	71,021	23,038	32%	\$217
	Variance	\$172,906	\$171,156	3,286	44	-1%	\$7
Total All Unit Sizes	2016	\$10,807,075	\$10,489,590	183,830	55,715	30%	\$194
	2015	\$10,402,836	\$10,080,980	177,661	56,669	32%	\$184
	Variance	\$404,239	\$408,610	6,169	(954)	-2%	\$10

**City of South Lake Tahoe
TOT Collected
(excluding audit collections)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	\$356,210	\$256,067	\$901,625	\$741,264	\$839,673	\$725,826	\$349,303	\$287,825	\$666,724	\$1,256,002	\$992,942	\$827,005	\$8,200,466
2010-11	\$302,804	\$183,646	\$1,022,085	\$782,771	\$850,362	\$726,854	\$379,079	\$312,732	\$621,865	\$1,249,500	\$1,172,591	\$1,023,480	\$8,627,769
2011-12	\$351,807	\$259,005	\$944,112	\$586,008	\$726,215	\$718,847	\$396,638	\$374,560	\$795,750	\$1,412,969	\$1,195,854	\$1,006,606	\$8,768,372
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793										\$3,325,525



City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715										143,690

