

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in November 2016 for the Month of October 2016

Monthly Activity:	Collected in This Month 2016	Collected in This Month 2015	2016 to 2015 Variance	% Change
Motels	\$139,257.11	\$139,445.78	(\$188.67)	-0.14%
Delinquent Motel Payments	\$5,906.27	\$4,976.95	\$929.32	18.67%
Property Management VHR	\$61,869.58	\$53,402.47	\$8,467.11	15.86%
Individual Property Owners	\$10,923.55	\$18,993.39	(\$8,069.84)	-42.49%
Campground	\$255.25	\$7.20	\$248.05	3445.14%
Promotion 2%	\$72,737.26	\$72,275.26	\$462.00	0.64%
TOT Totals	\$290,949.02	\$289,101.05	\$1,847.97	0.64%
Total General Fund TOT	\$290,949.02	\$289,101.05	\$1,847.97	0.64%
City Redevelopment TOT	\$72,737.26	\$72,275.26	\$462.00	0.64%
Redevelopment Area TOT	\$455,493.05	\$407,603.46	\$47,889.59	11.75%
Total Month Collections	\$819,179.33	\$768,979.77	\$50,199.56	6.53%

Fiscal Year-to-Date:	2016	2015	2016 to 2015 Variance	% Change
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Total to Date Collections	\$819,179.33	\$768,979.77	\$50,199.56	6.53%

Motel and VHR TOT Audit Collections 4,001.85

Total TOT Collections \$823,181.18

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

City of South Lake Tahoe

Room Rentals By Zone Month of October 2016

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2016	\$5,076,537	\$4,962,573	107,198	38,740	36%	\$131
	2015	\$4,793,107	\$4,588,772	104,687	38,319	37%	\$125
	Variance	\$283,430	\$373,801	2,511	421	-1%	\$6
Zone 2	2016	\$556,871	\$515,177	38,781	6,252	16%	\$89
	2015	\$475,361	\$472,533	38,409	6,677	17%	\$71
	Variance	\$81,510	\$42,644	372	(425)	-1%	\$18
Zone 3	2016	\$551,595	\$498,013	16,492	4,819	29%	\$114
	2015	\$477,228	\$453,994	16,492	4,336	26%	\$110
	Variance	\$74,367	\$44,019	0	483	3%	\$4
Zone 4	2016	\$180,955	\$92,728	11,997	1,973	16%	\$92
	2015	\$189,413	\$94,723	11,966	1,890	16%	\$100
	Variance	(\$8,458)	(\$1,995)	31	83	0%	(\$8)
Zone 5	2016	\$95,029	\$64,344	6,758	701	10%	\$136
	2015	\$94,537	\$66,582	5,890	723	12%	\$131
	Variance	\$492	(\$2,238)	868	(22)	-2%	\$5
Total All Zones	2016	\$6,460,988	\$6,132,836	181,226	52,485	29%	\$123
	2015	\$6,029,646	\$5,676,604	177,444	51,945	29%	\$116
	Variance	\$431,342	\$456,232	3,782	540	0%	\$7

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
2016	\$1,082,576.67	27,745	4,622	17%	\$234.22
2015	\$965,378.37	27,714	4,009	14%	\$240.80
Variance	\$2,219,252.72	31	613	3%	(\$6.58)

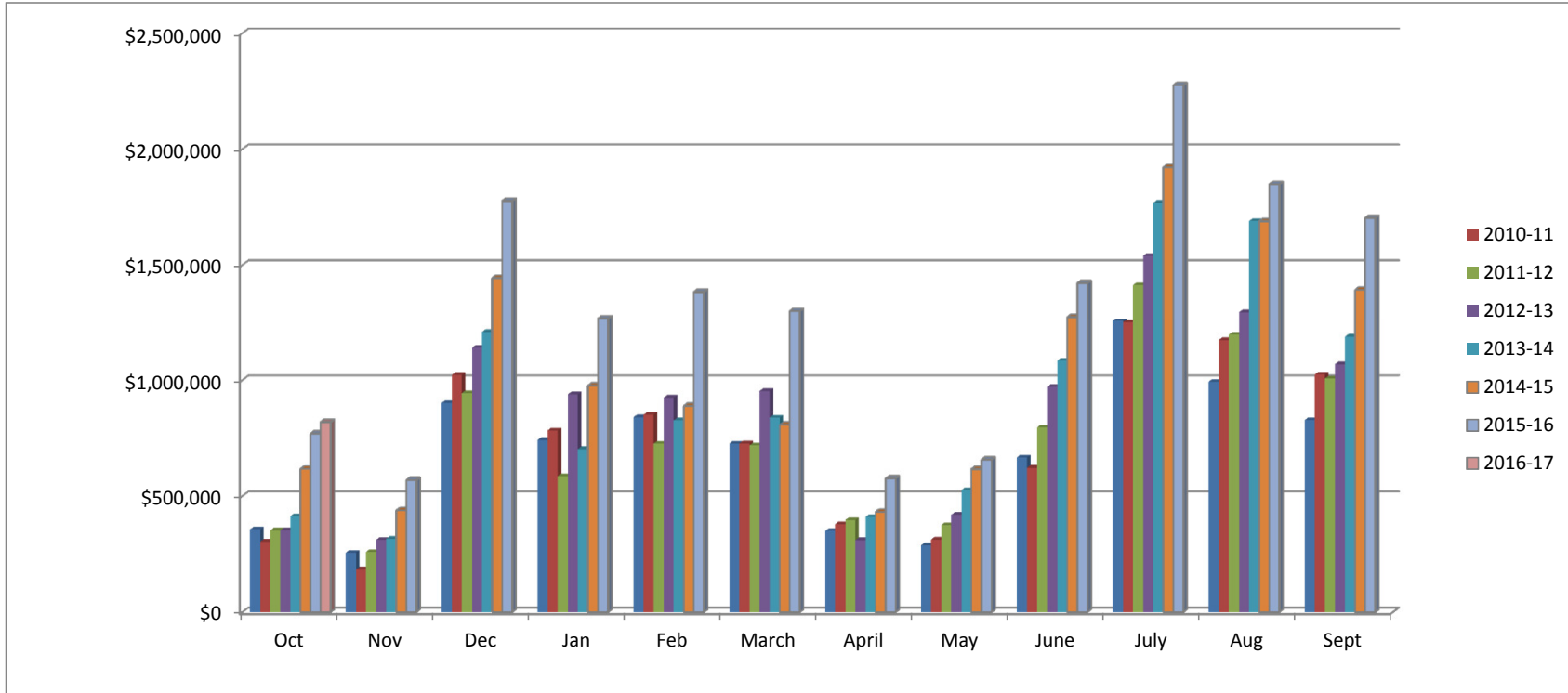
City of South Lake Tahoe

Room Rentals By Unit Size Month of October 2016

		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms	Room Nights	Occupancy	Average
		Gross Rentals	Net Rentals				
		Reported	Reported				
Units 1-15	2016	\$260,478	\$161,411	10,478	1,367	13%	\$191
	2015	\$195,495	\$94,805	\$10,540	\$826	8%	\$237
	Variance	\$64,983	\$66,606	(62)	541	5%	(\$46)
Units 16-30	2016	\$378,847	\$227,182	24,459	2,444	10%	\$155
	2015	\$450,700	\$231,448	\$23,994	\$2,935	12%	\$154
	Variance	(\$71,853)	(\$4,266)	465	(491)	-2%	\$1
Units 31-50	2016	\$335,613	\$300,594	17,422	4,080	23%	\$82
	2015	\$254,670	\$232,523	\$17,360	\$3,567	21%	\$71
	Variance	\$80,943	\$68,071	62	513	2%	\$11
Units 51-75	2016	\$691,977	\$686,333	25,265	9,153	36%	\$76
	2015	\$635,509	\$624,876	\$25,234	\$9,432	37%	\$67
	Variance	\$56,468	\$61,457	31	(279)	-1%	\$9
Units 76-125	2016	\$919,253	\$919,253	29,295	7,013	24%	\$131
	2015	\$1,080,843	\$1,080,489	\$29,295	\$9,089	31%	\$119
	Variance	(\$161,590)	(\$161,236)	0	(2,076)	-7%	\$12
Units 126+	2016	\$3,874,820	\$3,838,063	74,307	28,428	38%	\$136
	2015	\$3,412,429	\$3,412,429	\$71,021	\$26,096	37%	\$131
	Variance	\$462,391	\$425,634	3,286	2,332	1%	\$5
Total All Unit Sizes	2016	\$6,460,988	\$6,132,836	181,226	52,485	29%	\$123
	2015	\$6,029,646	\$5,676,570	177,444	51,945	29%	\$116
	Variance	\$431,342	\$456,266	3,782	540	0%	\$7

**City of South Lake Tahoe
TOT Collected
(excluding audit collections)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	\$356,210	\$256,067	\$901,625	\$741,264	\$839,673	\$725,826	\$349,303	\$287,825	\$666,724	\$1,256,002	\$992,942	\$827,005	\$8,200,466
2010-11	\$302,804	\$183,646	\$1,022,085	\$782,771	\$850,362	\$726,854	\$379,079	\$312,732	\$621,865	\$1,249,500	\$1,172,591	\$1,023,480	\$8,627,769
2011-12	\$351,807	\$259,005	\$944,112	\$586,008	\$726,215	\$718,847	\$396,638	\$374,560	\$795,750	\$1,412,969	\$1,195,854	\$1,006,606	\$8,768,372
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179												\$819,179



City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485												52,485

