

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in December 2015 for the Month of November 2015

Monthly Activity:	Collected in This Month 2015	Collected in This Month 2014	2015 to 2014 Variance	% Change
Motels	\$106,867.27	\$89,436.50	\$17,430.77	19.49%
Delinquent Motel Payments	\$2,928.23	\$777.46	\$2,150.77	0.00%
Property Management VHR	\$70,694.93	\$51,071.75	\$19,623.18	38.42%
Individual Property Owners	\$18,559.79	\$15,492.27	\$3,067.52	19.80%
Campground	\$0.00	\$0.00	\$0.00	0.00%
Promotion 2%	\$66,350.08	\$52,259.33	\$14,090.75	26.96%
TOT Totals	<u>\$265,400.30</u>	<u>\$209,037.31</u>	<u>\$56,362.99</u>	<u>26.96%</u>
Total General Fund TOT	<u>\$265,400.30</u>	<u>\$209,037.31</u>	<u>\$56,362.99</u>	<u>26.96%</u>
City Redevelopment TOT	\$66,350.08	\$52,259.33	\$14,090.75	26.96%
Redevelopment Area TOT	<u>\$236,857.14</u>	<u>\$176,756.39</u>	<u>\$60,100.75</u>	<u>34.00%</u>
Total Month Collections	<u><u>\$568,607.52</u></u>	<u><u>\$438,053.03</u></u>	<u><u>\$130,554.49</u></u>	<u><u>29.80%</u></u>

Fiscal Year-to-Date:	2015	2014	2015 to 2014 Variance	% Change
Motels	\$246,313.05	\$202,780.25	\$43,532.80	21.47%
Delinquent Motel Payments	\$7,905.18	\$8,875.21	(\$970.03)	-10.93%
Property Management VHR	\$124,097.40	\$94,131.68	\$29,965.72	31.83%
Individual Property Owners	\$37,553.18	\$17,895.33	\$19,657.85	109.85%
Campground	\$7.20	\$0.00	\$7.20	#DIV/0!
Promotion 2%	\$138,625.34	\$107,894.16	\$30,731.18	28.48%
TOT Totals	<u>\$554,501.35</u>	<u>\$431,576.63</u>	<u>\$122,924.72</u>	<u>28.48%</u>
Total General Fund TOT	<u>\$554,501.35</u>	<u>\$431,576.63</u>	<u>\$122,924.72</u>	<u>28.48%</u>
City Redevelopment TOT	\$138,625.34	\$107,894.16	\$30,731.18	28.48%
Redevelopment Area TOT	<u>\$644,460.60</u>	<u>\$515,483.31</u>	<u>\$128,977.29</u>	<u>25.02%</u>
Total to Date Collections	<u><u>\$1,337,587.29</u></u>	<u><u>\$1,054,954.10</u></u>	<u><u>\$282,633.19</u></u>	<u><u>26.79%</u></u>
Motel and VHR TOT Audit Collections	<u>14,950.00</u>			
Total TOT Collections	<u><u>\$1,352,537.29</u></u>			

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

City of South Lake Tahoe

Room Rentals By Zone Month of November 2015

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2015	\$3,076,958	\$2,894,069	100,860	26,097	26%	\$118
	2014	\$2,454,020	\$2,262,242	100,260	21,335	21%	\$115
	Variance	\$622,938	\$631,827	600	4,762	5%	\$3
Zone 2	2015	\$425,780	\$417,117	37,170	5,750	15%	\$74
	2014	\$316,282	\$250,321	36,660	3,642	10%	\$87
	Variance	\$109,498	\$166,796	510	2,108	5%	(\$13)
Zone 3	2015	\$262,601	\$244,731	15,960	2,319	15%	\$113
	2014	\$213,352	\$192,927	16,020	2,068	13%	\$103
	Variance	\$49,249	\$51,804	(60)	251	2%	\$10
Zone 4	2015	\$163,398	\$76,383	11,580	1,528	13%	\$107
	2014	\$115,175	\$59,486	11,280	1,250	11%	\$92
	Variance	\$48,223	\$16,897	300	278	2%	\$15
Zone 5	2015	\$83,704	\$53,209	6,360	479	8%	\$175
	2014	\$46,849	\$35,293	4,320	381	9%	\$123
	Variance	\$36,855	\$17,916	2,040	98	-1%	\$52
Total All Zones	2015	\$4,012,441	\$3,685,509	171,930	36,173	21%	\$111
	2014	\$3,145,678	\$2,800,269	168,540	28,676	17%	\$110
	Variance	\$866,763	\$885,240	3,390	7,497	4%	\$1

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

2015	\$1,253,231.00	26,700	4,660	17%	\$268.93
2014	\$892,491.99	26,520	3,264	12%	\$273.44
Variance	\$360,739.01	180	1,396	5%	(\$4.51)

City of South Lake Tahoe

Room Rentals By Unit Size Month of November 2015

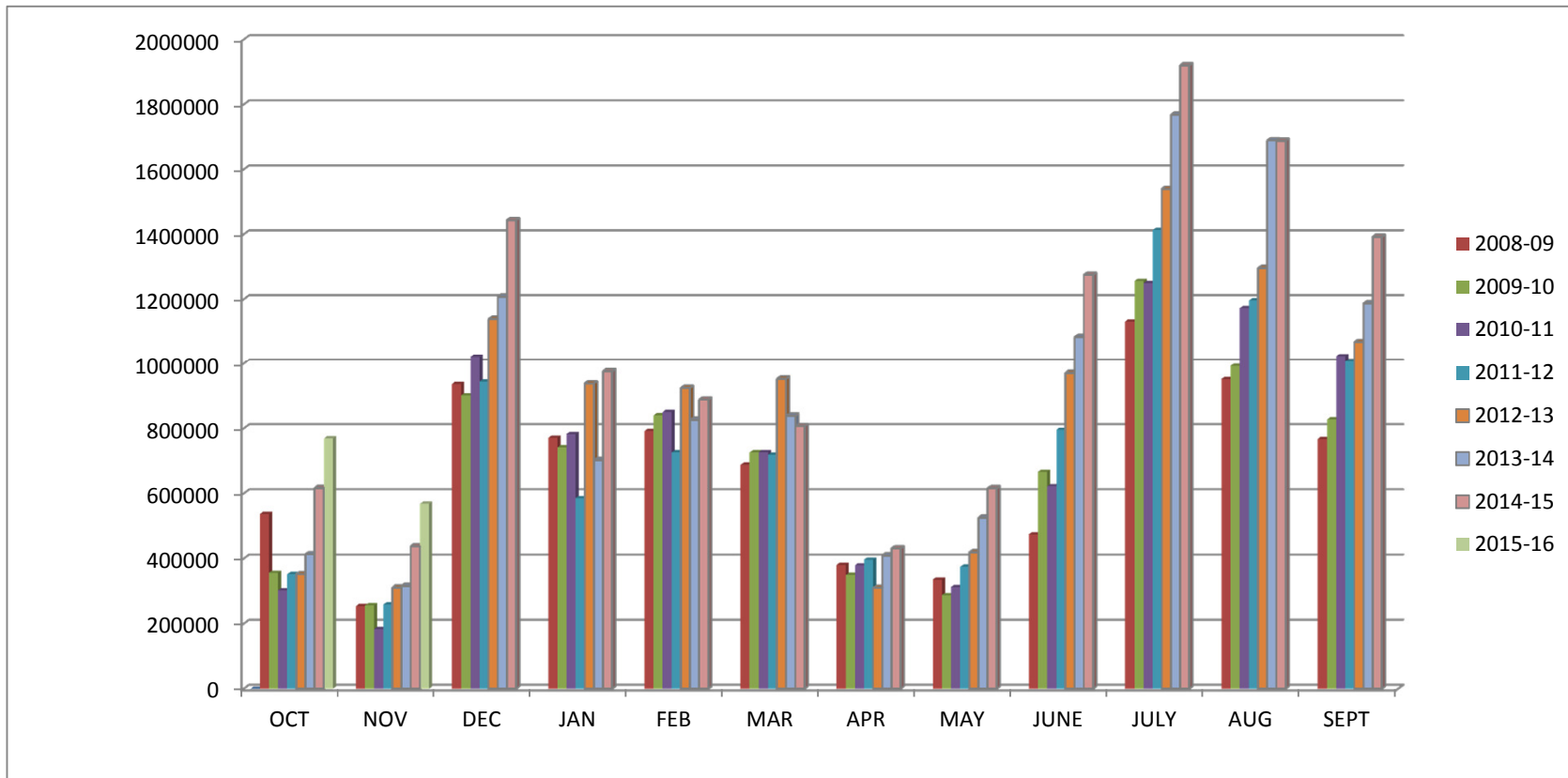
		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Units 1-15	2015	\$150,927	\$48,604	10,440	501	5%	\$301
	2014	\$93,287	\$37,287	8,970	390	4%	\$239
	Variance	\$57,640	\$11,317	1,470	111	1%	\$62
Units 16-30	2015	\$361,049	\$230,095	23,190	2,524	11%	\$143
	2014	\$333,478	\$186,167	23,280	2,150	9%	\$155
	Variance	\$27,571	\$43,928	(90)	374	2%	(\$12)
Units 31-50	2015	\$264,029	\$180,009	16,800	2,731	16%	\$97
	2014	\$152,590	\$95,693	14,130	1,814	13%	\$84
	Variance	\$111,439	\$84,316	2,670	917	3%	\$13
Units 51-75	2015	\$556,093	\$547,197	24,420	8,871	36%	\$63
	2014	\$419,159	\$403,179	25,560	6,006	23%	\$70
	Variance	\$136,934	\$144,018	(1,140)	2,865	13%	(\$7)
Units 76-125	2015	\$781,217	\$780,478	28,350	6,603	23%	\$118
	2014	\$680,237	\$654,287	31,530	6,414	20%	\$106
	Variance	\$100,980	\$126,191	(3,180)	189	3%	\$12
Units 126+	2015	\$1,899,126	\$1,899,126	68,730	14,943	22%	\$127
	2014	\$1,466,926	\$1,423,656	65,070	11,902	18%	\$123
	Variance	\$432,200	\$475,470	3,660	3,041	4%	\$4
Total All Unit Sizes	2015	\$4,012,441	\$3,685,509	171,930	36,173	21%	\$111
	2014	\$3,145,677	\$2,800,269	168,540	28,676	17%	\$110
	Variance	\$866,764	\$885,240	3,390	7,497	4%	\$1

City of South Lake Tahoe

TOT Collected

(excluding audit collections)

<u>YEAR</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>TOTAL</u>
2008-09	536,575	253,937	936,754	770,793	791,323	687,883	380,578	335,315	474,690	1,131,618	952,054	767,587	8,019,107
2009-10	356,210	256,067	901,625	741,264	839,673	725,826	349,303	287,825	666,724	1,256,002	992,942	827,005	8,200,466
2010-11	302,804	183,646	1,022,085	782,771	850,362	726,854	379,079	312,732	621,865	1,249,500	1,172,591	1,023,480	8,627,769
2011-12	351,807	259,005	944,112	586,008	726,215	718,847	396,638	374,560	795,750	1,412,969	1,195,854	1,006,606	8,768,372
2012-13	352,360	311,214	1,139,117	938,361	924,117	952,435	309,956	419,142	970,739	1,539,841	1,295,749	1,067,658	10,220,690
2013-14	413,240	316,321	1,207,678	702,471	826,225	838,573	409,738	525,592	1,083,420	1,768,106	1,689,276	1,187,000	10,967,640
2014-15	616,901	438,053	1,443,697	975,930	888,351	807,169	431,120	615,934	1,275,041	1,920,591	1,688,228	1,392,562	12,493,577
2015-16	768,980	568,608											



2009-2016

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
2008-09	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173											

Hotel/Motel Rooms Rented

