

**City of South Lake Tahoe  
Transient Occupancy Tax Report**

**Revenue Collected in September 2019 for the Month of August 2019**

<b>Monthly Activity:</b>	<b>Collected in This Month 2019</b>	<b>Collected in This Month 2018</b>	<b>Month Variance</b>	<b>% Change</b>
Motels	\$462,251.22	\$447,516.78	\$14,734.44	3.29%
Delinquent Motel Payments	\$12,952.25	\$681.85	\$12,270.40	1799.57%
Property Management VHR	\$318,735.77	\$333,759.68	(\$15,023.91)	-4.50%
Individual Property Owners (VHR)	\$28,300.45	\$18,161.30	\$10,139.15	55.83%
Shared VHRs	\$111.92	\$0.00	\$111.92	100.00%
Campground	\$2,577.88	\$5,202.84	(\$2,624.96)	-50.45%
Promotion 2%	\$274,976.50	\$268,440.82	\$6,535.68	2.43%
TOT Totals	\$1,099,905.99	\$1,073,763.27	\$26,142.72	2.43%
Total General Fund TOT	\$1,099,905.99	\$1,073,763.27	\$26,142.72	2.43%
City Redevelopment TOT	\$274,976.50	\$268,440.82	\$6,535.68	2.43%
Redevelopment Area TOT	\$840,655.38	\$754,621.74	\$86,033.64	11.40%
Total General Fund Monthly Collections	\$2,215,537.87	\$2,096,825.83	\$118,712.04	5.66%
Restricted Measure P TOT 2%	\$420,349.03	\$401,662.09	\$18,686.94	4.65%

<b>Fiscal Year-to-Date:</b>	<b>2018/19</b>	<b>2017/18</b>	<b>Fiscal Year Variance</b>	<b>% Change</b>
Motels	\$2,906,166.01	\$2,716,047.03	\$190,118.98	7.00%
Delinquent Motel Payments	\$50,266.46	\$25,763.15	\$24,503.31	95.11%
Property Management VHR	\$2,156,272.00	\$2,173,829.11	(\$17,557.11)	-0.81%
Individual Property Owners	\$748,609.67	\$713,948.21	\$34,661.46	4.85%
Shared VHRs	\$22,688.22	\$8,869.93	\$231,726.64	2612.50%
Campground	\$38,877.79	\$47,643.97	(\$8,766.18)	-18.40%
Promotion 2%	\$1,974,818.76	\$1,895,367.17	\$79,451.59	4.19%
TOT Totals	\$7,897,698.91	\$7,581,468.57	\$316,230.34	4.17%
Total General Fund TOT	\$7,897,698.91	\$7,581,468.57	\$316,230.34	4.17%
City Redevelopment TOT	\$1,974,818.76	\$1,895,367.17	\$79,451.59	4.19%
Redevelopment Area TOT	\$6,266,347.49	\$5,935,432.43	\$330,915.06	5.58%
Total to Date General Fund Collections	\$16,138,865.16	\$15,412,268.17	\$726,596.99	4.71%
Motel and VHR TOT Audit Collections	\$124,218.09			
Total TOT Collections	\$16,263,083.25			
Restricted Measure P TOT 2%	\$3,058,845.60	\$2,923,974.06	\$134,871.54	4.61%

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

## City of South Lake Tahoe

### Room Rentals By Zone Month of August 2019

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Zone 1</b>	2019	\$10,750,427	\$10,554,869	109213	55298	51%	\$194
	2018	\$9,795,870	\$9,642,828	107973	51984	48%	\$188
	<b>Variance</b>	\$954,557	\$912,041	1240	3314	3%	\$6
<b>Zone 2</b>	2019	\$2,328,307	\$2,217,454	35774	14880	42%	\$156
	2018	\$2,085,426	\$1,994,117	35278	13780	39%	\$151
	<b>Variance</b>	\$242,881	\$223,337	496	1100	3%	\$5
<b>Zone 3</b>	2019	\$1,489,449	\$1,461,264	16492	7695	47%	\$194
	2018	\$1,682,722	\$1,668,832	16492	7881	48%	\$214
	<b>Variance</b>	(\$193,273)	(\$207,568)	0	(186)	-1%	(\$20)
<b>Zone 4</b>	2019	\$427,368	\$322,523	11997	3585	30%	\$119
	2018	\$408,296	\$301,614	11997	3541	30%	\$115
	<b>Variance</b>	\$19,072	\$20,909	0	44	0%	\$4
<b>Zone 5</b>	2019	\$232,970	\$176,465	7502	1296	17%	\$180
	2018	\$203,129	\$157,657	6293	1211	19%	\$168
	<b>Variance</b>	\$29,841	\$18,808	1209	85	-2%	\$12
<b>Total All Zones</b>	2019	\$15,228,520	\$14,732,574	180978	82754	46%	\$184
	2018	\$14,175,443	\$13,765,048	178033	78397	44%	\$181
	<b>Variance</b>	\$1,053,077	\$967,526	2945	4357	2%	\$3

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>		Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported					
2019	\$5,574,791		27683	14760	53%	\$377.70
2018	\$5,824,626		29264	14362	49%	\$405.56
<b>Variance</b>	(\$249,835)		(1581)	398	4%	(\$27.86)

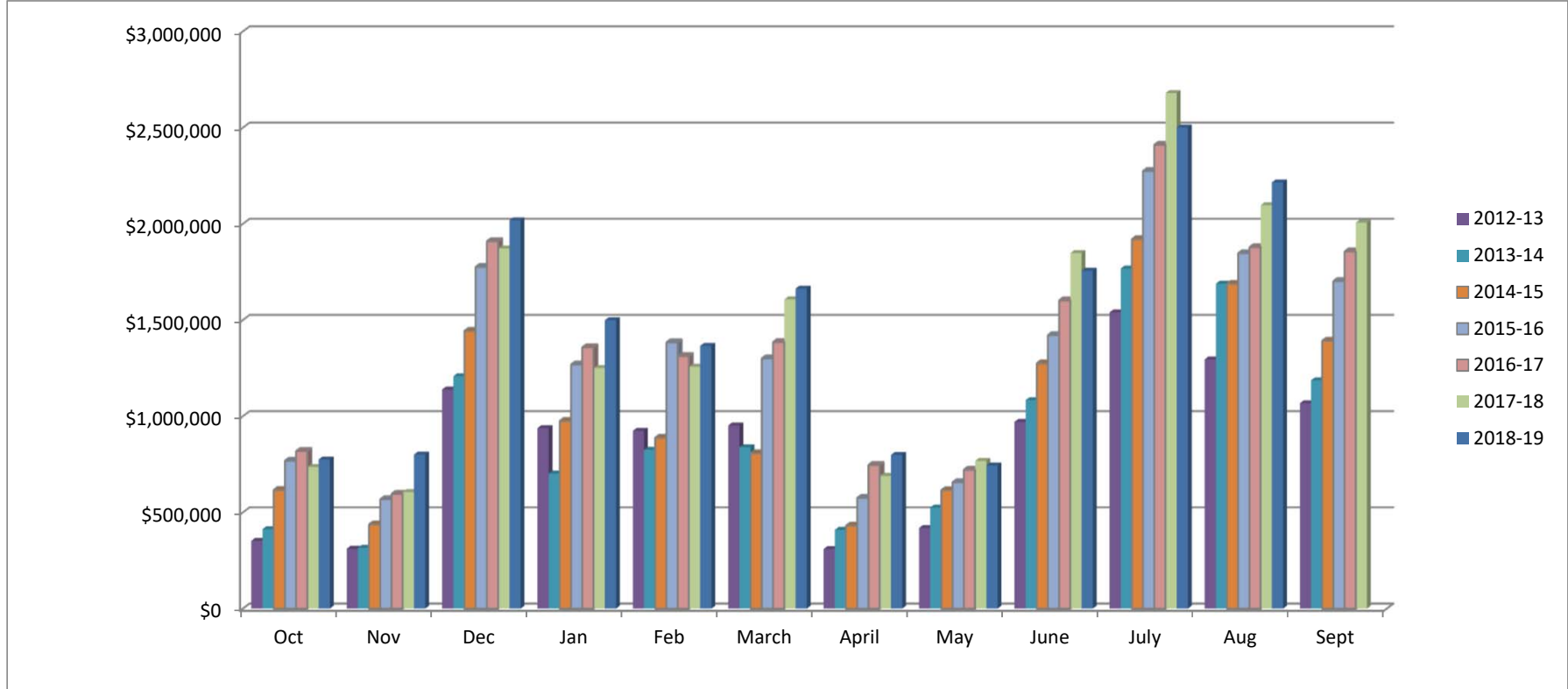
## City of South Lake Tahoe

### Room Rentals By Unit Size Month of August 2019

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
<b>Units 1-15</b>	<b>2019</b>	\$601,192	\$485,565	10230	3447	34%	\$174
	<b>2018</b>	\$493,103	\$388,682	9331	2741	29%	\$180
	<b>Variance</b>	\$108,089	\$96,883	899	706	5%	(\$6)
<b>Units 16-30</b>	<b>2019</b>	\$1,168,983	\$895,187	27776	6597	24%	\$177
	<b>2018</b>	\$1,007,792	\$779,543	25668	5691	22%	\$177
	<b>Variance</b>	\$161,191	\$115,644	2108	906	2%	\$0
<b>Units 31-50</b>	<b>2019</b>	\$1,168,295	\$1,138,480	17236	7240	42%	\$161
	<b>2018</b>	\$1,066,665	\$1,039,415	17236	7132	41%	\$150
	<b>Variance</b>	\$101,630	\$99,065	0	108	1%	\$11
<b>Units 51-75</b>	<b>2019</b>	\$2,286,231	\$2,283,546	26412	15577	59%	\$147
	<b>2018</b>	\$2,104,319	\$2,104,319	26412	14492	55%	\$145
	<b>Variance</b>	\$181,912	\$179,227	0	1085	4%	\$2
<b>Units 76-125</b>	<b>2019</b>	\$3,375,322	\$3,313,099	25017	14829	59%	\$228
	<b>2018</b>	\$3,163,234	\$3,126,234	25079	15156	60%	\$209
	<b>Variance</b>	\$212,088	\$186,865	(62)	(327)	-1%	\$19
<b>Units 126+</b>	<b>2019</b>	\$6,628,497	\$6,616,697	74307	35064	47%	\$189
	<b>2018</b>	\$6,340,331	\$6,326,856	74307	33185	45%	\$191
	<b>Variance</b>	\$288,166	\$289,841	0	1879	2%	(\$2)
<b>Total All Unit Sizes</b>	<b>2019</b>	\$15,228,520	\$14,732,574	180978	82754	46%	\$184
	<b>2018</b>	\$14,175,444	\$13,765,049	178033	78397	44%	\$181
	<b>Variance</b>	\$1,053,076	\$967,525	2945	4357	2%	\$3

**City of South Lake Tahoe**  
**TOT Collected**  
**(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,498,862	\$1,365,859	\$1,663,775	\$798,914	\$744,356	\$1,756,308	\$2,500,581	\$2,215,538		\$16,138,865



## City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850	57,807	60,319	51,675	57,424	47,020	41,658	67,046	85,023	82,754		645,691

