

## City of South Lake Tahoe Transient Occupancy Tax Report

### Revenue Collected in April 2019 for the Month of March 2019

Monthly Activity:	Collected in This Month 2019	Collected in This Month 2018	Month Variance	% Change
Motels	\$191,653.10	\$212,554.52	(\$20,901.42)	-9.83%
Delinquent Motel Payments	\$4,436.95	\$2,350.51	\$2,086.44	88.77%
Property Management VHR	\$165,380.58	\$146,686.17	\$18,694.41	12.74%
Individual Property Owners (VHR)	\$260,456.29	\$247,457.57	\$12,998.72	5.25%
Shared VHRs	\$8,120.61	\$2,466.95	\$5,653.66	229.18%
Campground	\$2,022.33	\$3,290.35	(\$1,268.02)	-38.54%
Promotion 2%	\$210,689.96	\$204,935.35	\$5,754.61	2.81%
TOT Totals	\$842,759.82	\$819,741.42	\$23,018.40	2.81%
Total General Fund TOT	\$842,759.82	\$819,741.42	\$23,018.40	2.81%
City Redevelopment TOT	\$210,689.96	\$204,935.35	\$5,754.61	2.81%
Redevelopment Area TOT	\$610,325.31	\$582,625.53	\$27,699.78	4.75%
Total General Fund Monthly Collections	\$1,663,775.09	\$1,607,302.30	\$56,472.79	3.51%
Restricted Measure P TOT 2%	\$318,446.44	\$305,262.88	\$13,183.56	4.32%

Fiscal Year-to-Date:	2018/19	2017/18	Fiscal Year Variance	% Change
Motels	\$1,300,564.30	\$1,094,656.53	\$205,907.77	18.81%
Delinquent Motel Payments	\$25,312.42	\$17,257.65	\$8,054.77	46.67%
Property Management VHR	\$1,064,714.06	\$990,589.30	\$74,124.76	7.48%
Individual Property Owners	\$527,080.12	\$496,332.81	\$30,747.31	6.19%
Shared VHRs	\$14,305.44	\$5,680.11	\$8,625.33	151.85%
Campground	\$13,935.62	\$14,618.21	(\$682.59)	-4.67%
Promotion 2%	\$982,496.03	\$873,044.89	\$109,451.14	12.54%
TOT Totals	\$3,928,407.99	\$3,492,179.50	\$436,228.49	12.49%
Total General Fund TOT	\$3,928,407.99	\$3,492,179.50	\$436,228.49	12.49%
City Redevelopment TOT	\$982,496.03	\$873,044.89	\$109,451.14	12.54%
Redevelopment Area TOT	\$3,212,264.33	\$2,964,412.84	\$247,851.49	8.36%
Total to Date General Fund Collections	\$8,123,168.35	\$7,329,637.23	\$793,531.12	10.83%
Motel and VHR TOT Audit Collections	\$115,343.96			
Total TOT Collections	\$8,238,512.31			
Restricted Measure P TOT 2%	\$1,538,205.34	\$1,382,857.72	\$155,347.62	11.23%

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

## City of South Lake Tahoe

### Room Rentals By Zone Month of March 2019

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Zone 1</b>	<b>2019</b>	\$6,850,144	\$6,706,342	107973	41597	39%	\$165
	<b>2018</b>	\$6,693,532	\$6,565,412	107973	44407	41%	\$151
	<b>Variance</b>	\$156,612	\$140,930	0	(2810)	-2%	\$14
<b>Zone 2</b>	<b>2019</b>	\$1,088,487	\$995,648	35340	9299	26%	\$117
	<b>2018</b>	\$1,048,720	\$1,000,433	35650	9440	26%	\$111
	<b>Variance</b>	\$39,767	(\$4,785)	(310)	(141)	0%	\$6
<b>Zone 3</b>	<b>2019</b>	\$451,756	\$434,871	16492	3473	21%	\$130
	<b>2018</b>	\$521,501	\$506,390	16492	4304	26%	\$121
	<b>Variance</b>	(\$69,745)	(\$71,519)	0	(831)	-5%	\$9
<b>Zone 4</b>	<b>2019</b>	\$239,730	\$141,207	11997	2254	19%	\$106
	<b>2018</b>	\$239,540	\$137,978	11997	2298	19%	\$104
	<b>Variance</b>	\$190	\$3,229	0	(44)	0%	\$2
<b>Zone 5</b>	<b>2019</b>	\$129,491	\$83,044	6696	801	12%	\$162
	<b>2018</b>	\$137,496	\$93,956	6758	934	14%	\$147
	<b>Variance</b>	(\$8,005)	(\$10,912)	(62)	(133)	-2%	\$15
<b>Total All Zones</b>	<b>2019</b>	\$8,759,607	\$8,361,111	178498	57424	32%	\$153
	<b>2018</b>	\$8,640,789	\$8,304,169	178870	61383	34%	\$141
	<b>Variance</b>	\$118,818	\$56,942	(372)	(3959)	-2%	\$12

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
<b>2019</b>	\$3,045,593	27621	8745	32%	\$348.27
<b>2018</b>	\$2,639,221	29791	7973	27%	\$331.02
<b>Variance</b>	\$406,372	(2170)	772	5%	\$17.25

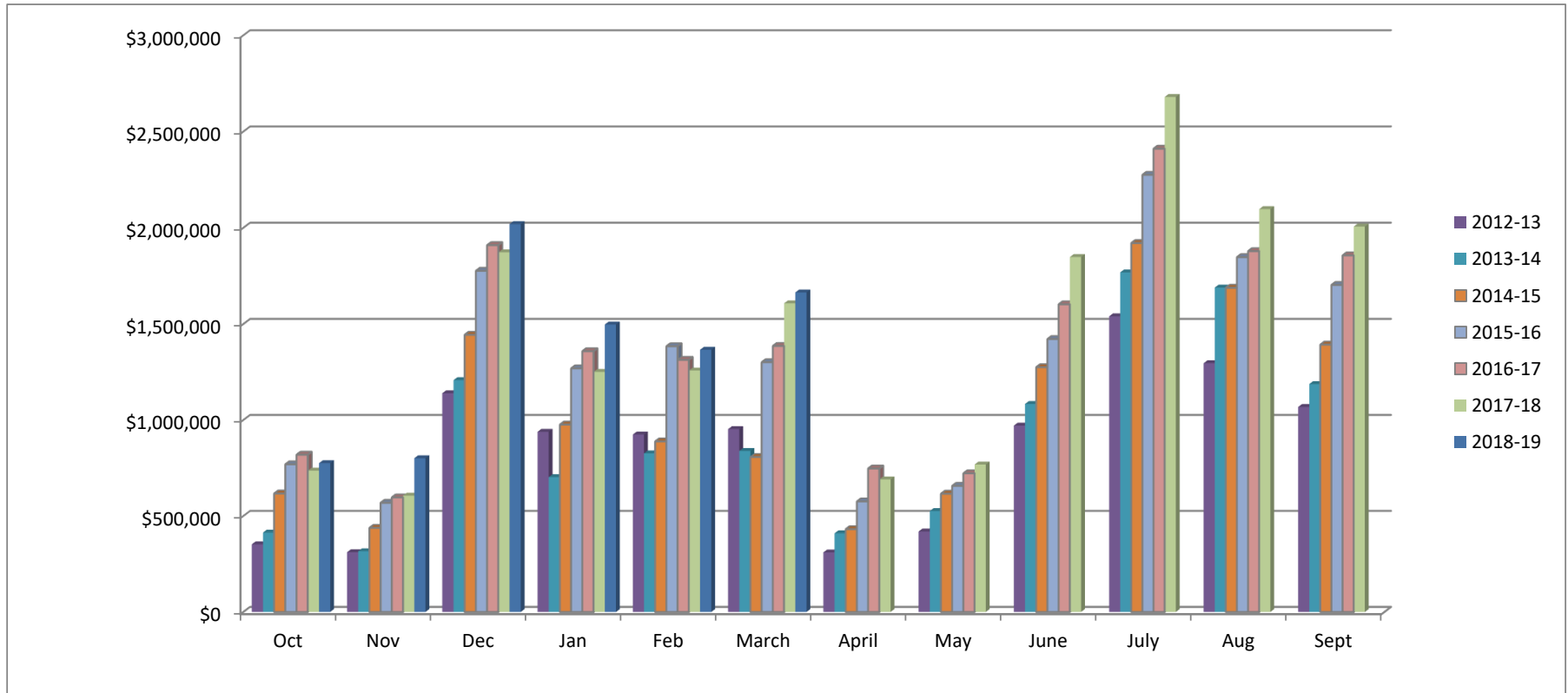
## City of South Lake Tahoe

### Room Rentals By Unit Size Month of March 2019

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
<b>Units 1-15</b>	2019	\$374,350	\$270,177	9734	2644	27%	\$142
	2018	\$386,620	\$306,147	10850	2446	23%	\$158
	<b>Variance</b>	<b>(\$12,270)</b>	<b>(\$35,970)</b>	<b>(1116)</b>	198	4%	<b>(\$16)</b>
<b>Units 16-30</b>	2019	\$622,399	\$387,890	25730	3829	15%	\$163
	2018	\$562,153	\$344,822	24986	3509	14%	\$160
	<b>Variance</b>	\$60,246	\$43,068	744	320	1%	\$3
<b>Units 31-50</b>	2019	\$534,778	\$506,888	17236	4592	27%	\$116
	2018	\$512,341	\$486,141	17236	4689	27%	\$109
	<b>Variance</b>	\$22,437	\$20,747	0	<b>(97)</b>	0%	\$7
<b>Units 51-75</b>	2019	\$1,089,602	\$1,089,602	26412	10370	39%	\$105
	2018	\$1,183,901	\$1,175,761	26412	12374	47%	\$96
	<b>Variance</b>	<b>(\$94,299)</b>	<b>(\$86,159)</b>	0	<b>(2004)</b>	-8%	\$9
<b>Units 76-125</b>	2019	\$1,612,548	\$1,586,104	25079	10316	41%	\$156
	2018	\$1,493,728	\$1,493,728	25079	10416	42%	\$143
	<b>Variance</b>	\$118,820	\$92,376	0	<b>(100)</b>	-1%	\$13
<b>Units 126+</b>	2019	\$4,525,929	\$4,520,449	74307	25673	35%	\$176
	2018	\$4,502,046	\$4,497,570	74307	27949	38%	\$161
	<b>Variance</b>	\$23,883	\$22,879	0	<b>(2276)</b>	-3%	\$15
<b>Total All Unit Sizes</b>	2019	\$8,759,607	\$8,361,111	178498	57424	32%	\$153
	2018	\$8,640,789	\$8,304,169	178870	61383	34%	\$141
	<b>Variance</b>	\$118,818	\$56,942	<b>(372)</b>	<b>(3959)</b>	-2%	\$12

**City of South Lake Tahoe  
TOT Collected  
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,497,144	\$1,365,859	\$1,663,775							\$8,121,450



## City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850	57,807	60,319	51,675	57,424							322,190

