

## City of South Lake Tahoe Transient Occupancy Tax Report

### Revenue Collected in June 2018 for the Month of May 2018

Monthly Activity:	Collected in This Month 2018	Collected in This Month 2017	Month Variance	% Change
Motels	\$157,742.68	\$154,735.22	\$3,007.46	1.94%
Delinquent Motel Payments	\$2,219.89	\$2,829.80	(\$609.91)	-21.55%
Property Management VHR	\$82,960.43	\$66,005.05	\$16,955.38	25.69%
Individual Property Owners (VHR)	\$11,018.98	\$13,408.57	(\$2,389.59)	-17.82%
Shared VHRs	\$0.00	\$0.00	\$0.00	100.00%
Campground	\$4,645.96	\$7,452.25	(\$2,806.29)	-37.66%
Promotion 2%	\$86,195.98	\$81,476.97	\$4,719.01	5.79%
TOT Totals	<u>\$344,783.92</u>	<u>\$325,907.86</u>	<u>\$18,876.06</u>	<u>5.79%</u>
Total General Fund TOT	<u>\$344,783.92</u>	<u>\$325,907.86</u>	<u>\$18,876.06</u>	<u>5.79%</u>
City Redevelopment TOT	\$86,195.98	\$81,476.97	\$4,719.01	5.79%
Redevelopment Area TOT	<u>\$336,955.88</u>	<u>\$314,839.72</u>	<u>\$22,116.16</u>	<u>7.02%</u>
Total General Fund Monthly Collections	<u>\$767,935.78</u>	<u>\$722,224.55</u>	<u>\$45,711.23</u>	<u>6.33%</u>
Restricted Measure P TOT 2%	<u>\$145,410.00</u>	<u>\$132,449.44</u>	<u>\$12,960.56</u>	<u>9.79%</u>

Fiscal Year-to-Date:	2017/18	2016/17	Fiscal Year Variance	% Change
Motels	\$1,373,976.36	\$1,497,972.10	(\$123,995.74)	-8.28%
Delinquent Motel Payments	\$21,494.07	\$26,521.61	(\$5,027.54)	-18.96%
Property Management VHR	\$1,147,373.50	\$1,080,830.93	\$66,542.57	6.16%
Individual Property Owners	\$517,127.31	\$483,878.08	\$33,249.23	6.87%
Shared VHRs	\$5,680.11	\$0.00	\$5,680.11	100.00%
Campground	\$24,336.55	\$19,924.75	\$4,411.80	22.14%
Promotion 2%	\$1,029,995.99	\$1,036,649.00	(\$6,653.01)	-0.64%
TOT Totals	<u>\$4,119,983.89</u>	<u>\$4,145,776.47</u>	<u>(\$25,792.58)</u>	<u>-0.62%</u>
Total General Fund TOT	<u>\$4,119,983.89</u>	<u>\$4,145,776.47</u>	<u>(\$25,792.58)</u>	<u>-0.62%</u>
City Redevelopment TOT	\$1,029,995.99	\$1,036,649.00	(\$6,653.01)	-0.64%
Redevelopment Area TOT	<u>\$3,637,735.42</u>	<u>\$3,669,432.72</u>	<u>(\$31,697.30)</u>	<u>-0.86%</u>
Total to Date General Fund Collections	<u>\$8,787,715.30</u>	<u>\$8,851,858.19</u>	<u>(\$64,142.89)</u>	<u>-0.72%</u>
Motel and VHR TOT Audit Collections	\$71,456.13			
Total TOT Collections	<u>\$8,859,171.43</u>			
Restricted Measure P TOT 2%	<u>\$1,655,143.09</u>	<u>\$1,026,058.77</u>	<u>\$629,084.32</u>	<u>100.00%</u>

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

Redevelopment variances are due to Marriott accounting changes.

## City of South Lake Tahoe

### Room Rentals By Zone Month of May 2018

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Zone 1</b>	2018	\$4,094,609	\$3,983,942	109151	31330	29%	\$131
	2017	\$3,831,319	\$3,738,310	109244	30216	28%	\$127
	<b>Variance</b>	\$263,290	\$245,632	(93)	1114	1%	\$4
<b>Zone 2</b>	2018	\$848,515	\$802,153	34968	8038	23%	\$106
	2017	\$693,187	\$657,518	40672	7179	18%	\$97
	<b>Variance</b>	\$155,328	\$144,635	(5704)	859	5%	\$9
<b>Zone 3</b>	2018	\$562,529	\$535,836	16492	3711	23%	\$152
	2017	\$517,276	\$491,931	16492	3934	24%	\$131
	<b>Variance</b>	\$45,253	\$43,905	0	(223)	-1%	\$21
<b>Zone 4</b>	2018	\$196,831	\$110,292	11997	2021	17%	\$97
	2017	\$215,686	\$112,106	11997	2065	17%	\$104
	<b>Variance</b>	(\$18,855)	(\$1,814)	0	(44)	0%	(\$7)
<b>Zone 5</b>	2018	\$122,021	\$79,336	6758	732	11%	\$167
	2017	\$86,939	\$59,894	7254	570	8%	\$153
	<b>Variance</b>	\$35,082	\$19,442	(496)	162	3%	\$14
<b>Total All Zones</b>	2018	\$5,824,505	\$5,511,559	179366	45832	26%	\$127
	2017	\$5,344,407	\$5,059,759	185659	43964	24%	\$122
	<b>Variance</b>	\$480,098	\$451,800	(6293)	1868	2%	\$5

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
2018	\$1,458,127.13	29,574	4,752	16%	\$306.84
2017	\$1,225,281.29	29,543	4,638	16%	\$264.18
<b>Variance</b>	\$232,845.84	31	114	0%	\$42.66

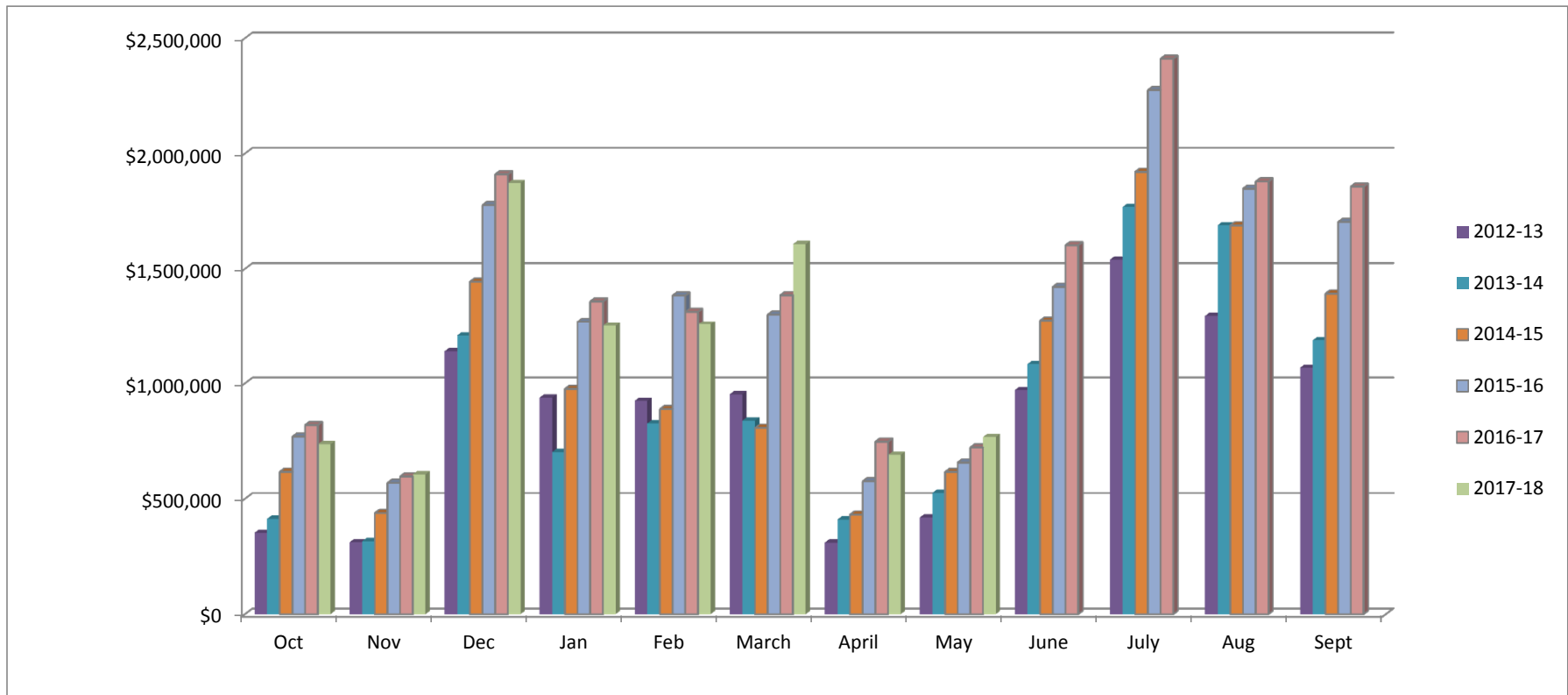
## City of South Lake Tahoe

### Room Rentals By Unit Size Month of May 2018

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
<b>Units 1-15</b>	2018	\$304,823	\$203,033	10168	1589	16%	\$192
	2017	\$221,702	\$127,812	10199	1073	11%	\$207
	<b>Variance</b>	\$83,121	\$75,221	(31)	516	5%	(\$15)
<b>Units 16-30</b>	2018	\$447,663	\$252,307	24986	2733	11%	\$164
	2017	\$397,598	\$233,639	26753	2502	9%	\$159
	<b>Variance</b>	\$50,065	\$18,668	(1767)	231	2%	\$5
<b>Units 31-50</b>	2018	\$366,466	\$356,941	18414	3600	20%	\$102
	2017	\$370,940	\$354,536	17267	3714	22%	\$100
	<b>Variance</b>	(\$4,474)	\$2,405	1147	(114)	-2%	\$2
<b>Units 51-75</b>	2018	\$764,951	\$764,951	26412	8807	33%	\$87
	2017	\$724,909	\$719,809	28582	8840	31%	\$82
	<b>Variance</b>	\$40,042	\$45,142	(2170)	(33)	2%	\$5
<b>Units 76-125</b>	2018	\$1,135,564	\$1,135,564	25079	8004	32%	\$142
	2017	\$1,079,199	\$1,079,199	28551	8284	29%	\$130
	<b>Variance</b>	\$56,365	\$56,365	(3472)	(280)	3%	\$12
<b>Units 126+</b>	2018	\$2,805,040	\$2,798,765	74307	21099	28%	\$133
	2017	\$2,550,059	\$2,544,764	74307	19551	26%	\$130
	<b>Variance</b>	\$254,981	\$254,001	0	1548	2%	\$3
<b>Total All Unit Sizes</b>	2018	\$5,824,505	\$5,511,559	179366	45832	26%	\$127
	2017	\$5,344,407	\$5,059,759	185659	43964	24%	\$122
	<b>Variance</b>	\$480,098	\$451,800	(6293)	1868	2%	\$5

**City of South Lake Tahoe  
TOT Collected  
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936					\$8,787,715



## City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832					385,214

