

**City of South Lake Tahoe  
Transient Occupancy Tax Report**

**Revenue Collected in August 2019 for the Month of July 2019**

<b>Monthly Activity:</b>	<b>Collected in This Month 2019</b>	<b>Collected in This Month 2018</b>	<b>Month Variance</b>	<b>% Change</b>
Motels	\$529,940.06	\$561,526.31	(\$31,586.25)	-5.63%
Delinquent Motel Payments	\$3,528.20	\$1,771.16	\$1,757.04	99.20%
Property Management VHR	\$413,231.71	\$466,953.83	(\$53,722.12)	-11.50%
Individual Property Owners (VHR)	\$3,447.78	\$7,990.93	(\$4,543.15)	-56.85%
Shared VHRs	\$113.73	\$18.00	\$95.73	100.00%
Campground	\$6,401.66	\$8,763.79	(\$2,362.13)	-26.95%
Promotion 2%	\$318,887.71	\$349,008.01	(\$30,120.30)	-8.63%
TOT Totals	<u>\$1,275,550.85</u>	<u>\$1,396,032.03</u>	<u>(\$120,481.18)</u>	<u>-8.63%</u>
Total General Fund TOT	<u>\$1,275,550.85</u>	<u>\$1,396,032.03</u>	<u>(\$120,481.18)</u>	<u>-8.63%</u>
City Redevelopment TOT	\$318,887.71	\$349,008.01	(\$30,120.30)	-8.63%
Redevelopment Area TOT	\$906,142.45	\$934,587.94	(\$28,445.49)	-3.04%
Total General Fund Monthly Collections	<u>\$2,500,581.01</u>	<u>\$2,679,627.98</u>	<u>(\$179,046.97)</u>	<u>-6.68%</u>
Restricted Measure P TOT 2%	<u>\$478,700.85</u>	<u>\$513,289.32</u>	<u>(\$34,588.47)</u>	<u>-6.74%</u>

<b>Fiscal Year-to-Date:</b>	<b>2018/19</b>	<b>2017/18</b>	<b>Fiscal Year Variance</b>	<b>% Change</b>
Motels	\$2,443,914.79	\$2,268,530.25	\$175,384.54	7.73%
Delinquent Motel Payments	\$37,314.21	\$25,081.30	\$12,232.91	48.77%
Property Management VHR	\$1,837,536.23	\$1,840,069.43	(\$2,533.20)	-0.14%
Individual Property Owners	\$720,309.22	\$695,786.91	\$24,522.31	3.52%
Shared VHRs	\$22,576.30	\$8,869.93	\$13,706.37	154.53%
Campground	\$36,299.91	\$42,441.13	(\$6,141.22)	-14.47%
Promotion 2%	\$1,699,842.26	\$1,626,926.35	\$72,915.91	4.48%
TOT Totals	<u>\$6,797,792.92</u>	<u>\$6,507,705.30</u>	<u>\$290,087.62</u>	<u>4.46%</u>
Total General Fund TOT	<u>\$6,797,792.92</u>	<u>\$6,507,705.30</u>	<u>\$290,087.62</u>	<u>4.46%</u>
City Redevelopment TOT	\$1,699,842.26	\$1,626,926.35	\$72,915.91	4.48%
Redevelopment Area TOT	\$5,425,692.09	\$5,180,810.69	\$244,881.40	4.73%
Total to Date General Fund Collections	<u>\$13,923,327.27</u>	<u>\$13,315,442.34</u>	<u>\$607,884.93</u>	<u>4.57%</u>
Motel and VHR TOT Audit Collections	\$119,643.79			
Total TOT Collections	<u>\$14,042,971.06</u>			
Restricted Measure P TOT 2%	<u>\$2,638,496.57</u>	<u>\$2,522,311.97</u>	<u>\$116,184.60</u>	<u>4.61%</u>

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

## City of South Lake Tahoe

### Room Rentals By Zone Month of July 2019

		<i>Receipts</i>	<i>Taxable Rents</i>				
		Gross Rentals Reported	Net Rentals Reported				
<b>Zone 1</b>	<b>2019</b>	\$11,673,251	\$11,511,863	108655	55847	51%	\$209
	<b>2018</b>	\$11,925,222	\$11,765,790	106733	57395	54%	\$208
	<b>Variance</b>	(\$251,971)	(\$253,927)	1922	(1548)	-3%	\$1
<b>Zone 2</b>	<b>2019</b>	\$2,626,081	\$2,482,737	35774	15787	44%	\$166
	<b>2018</b>	\$2,697,864	\$2,587,482	36642	17370	47%	\$155
	<b>Variance</b>	(\$71,783)	(\$104,745)	(868)	(1583)	-3%	\$11
<b>Zone 3</b>	<b>2019</b>	\$1,803,607	\$1,775,822	16492	8280	50%	\$218
	<b>2018</b>	\$2,013,137	\$1,993,112	16492	8696	53%	\$232
	<b>Variance</b>	(\$209,530)	(\$217,290)	0	(416)	-3%	(\$14)
<b>Zone 4</b>	<b>2019</b>	\$468,551	\$363,563	11997	3685	31%	\$127
	<b>2018</b>	\$515,565	\$410,066	12617	4176	33%	\$123
	<b>Variance</b>	(\$47,014)	(\$46,503)	(620)	(491)	-2%	\$4
<b>Zone 5</b>	<b>2019</b>	\$270,698	\$229,586	7502	1424	19%	\$190
	<b>2018</b>	\$253,998	\$214,958	6758	1433	21%	\$177
	<b>Variance</b>	\$16,700	\$14,628	744	(9)	-2%	\$13
<b>Total All Zones</b>	<b>2019</b>	\$16,842,188	\$16,363,571	180420	85023	47%	\$198
	<b>2018</b>	\$17,405,786	\$16,971,408	179242	89070	50%	\$195
	<b>Variance</b>	(\$563,598)	(\$607,837)	1178	(4047)	-3%	\$3

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>				
	Net Rentals Reported				
<b>2019</b>	\$7,359,469	27249	16722	61%	\$440.11
<b>2018</b>	\$8,188,436	29450	18638	63%	\$439.34
<b>Variance</b>	(\$828,967)	(2201)	(1916)	-2%	\$0.77

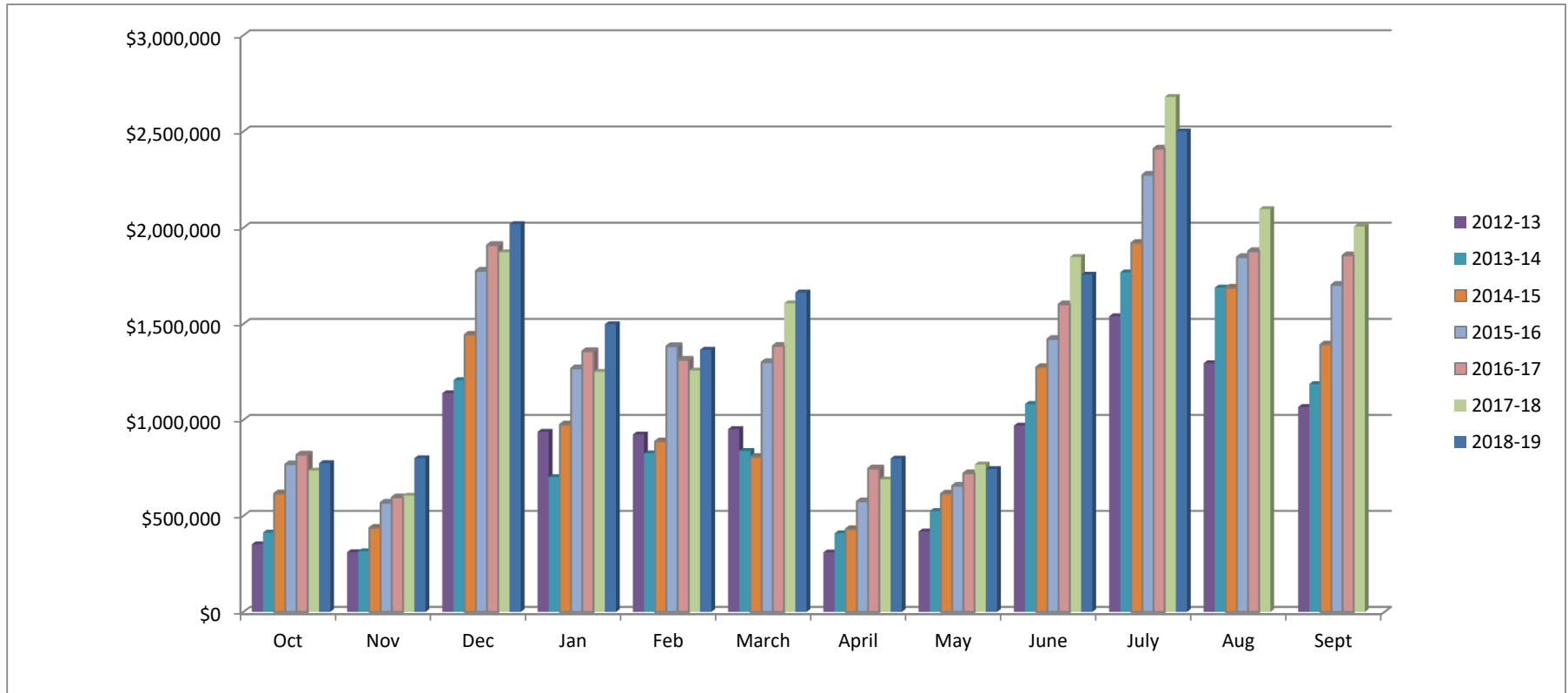
## City of South Lake Tahoe

### Room Rentals By Unit Size Month of July 2019

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
<b>Units 1-15</b>	2019	\$636,406	\$513,065	10230	3409	33%	\$187
	2018	\$731,816	\$622,620	10168	3543	35%	\$207
	<b>Variance</b>	<b>(\$95,410)</b>	<b>(\$109,555)</b>	62	<b>(134)</b>	-2%	<b>(\$20)</b>
<b>Units 16-30</b>	2019	\$1,323,685	\$1,052,270	27218	7158	26%	\$185
	2018	\$1,176,958	\$917,801	25606	6500	25%	\$181
	<b>Variance</b>	<b>\$146,727</b>	<b>\$134,469</b>	1612	658	1%	\$4
<b>Units 31-50</b>	2019	\$1,328,631	\$1,311,018	17236	8104	47%	\$164
	2018	\$1,286,957	\$1,277,057	15996	8433	53%	\$153
	<b>Variance</b>	<b>\$41,674</b>	<b>\$33,961</b>	1240	<b>(329)</b>	-6%	\$11
<b>Units 51-75</b>	2019	\$2,559,466	\$2,553,917	26412	16136	61%	\$159
	2018	\$2,793,170	\$2,793,170	28086	17821	63%	\$157
	<b>Variance</b>	<b>(\$233,704)</b>	<b>(\$239,253)</b>	<b>(1674)</b>	<b>(1685)</b>	-2%	\$2
<b>Units 76-125</b>	2019	\$3,842,373	\$3,793,473	25017	16524	66%	\$233
	2018	\$3,897,807	\$3,861,107	25079	17470	70%	\$223
	<b>Variance</b>	<b>(\$55,434)</b>	<b>(\$67,634)</b>	<b>(62)</b>	<b>(946)</b>	-4%	\$10
<b>Units 126+</b>	2019	\$7,151,627	\$7,139,827	74307	33692	45%	\$212
	2018	\$7,519,079	\$7,499,654	74307	35303	48%	\$213
	<b>Variance</b>	<b>(\$367,452)</b>	<b>(\$359,827)</b>	0	<b>(1611)</b>	-3%	<b>(\$1)</b>
<b>Total All Unit Sizes</b>	2019	\$16,842,188	\$16,363,571	180420	85023	47%	\$198
	2018	\$17,405,786	\$16,971,408	179242	89070	50%	\$195
	<b>Variance</b>	<b>(\$563,598)</b>	<b>(\$607,837)</b>	1178	<b>(4047)</b>	-3%	\$3

**City of South Lake Tahoe  
TOT Collected  
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,498,862	\$1,365,859	\$1,663,775	\$798,914	\$744,356	\$1,756,308	\$2,500,581			\$13,923,327



## City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850	57,807	60,319	51,675	57,424	47,020	41,658	67,046	85,023			562,937

